

# POLY SOLUTIONS FOR MICROSOFT

**POWERING SUPERIOR  
EXPERIENCES FOR  
MICROSOFT TEAMS AND  
SKYPE FOR BUSINESS**



Microsoft  
Partner



Gold Communications  
Gold Cloud Productivity

# WE CONNECT PEOPLE, NOT THINGS

Poly (formerly Polycom and Plantronics) is the global communications company that powers authentic human connection and collaboration with end-to-end solutions.

Committed to make collaboration easy for you, we have a long-term partnership with Microsoft to ensure you can achieve more. Our high-quality headsets, voice, video, and video-interop solutions work simply and flexibly with Microsoft Teams, creating a one-stop shop for all your organization's personal and group collaboration device needs as you make the journey to Microsoft Teams.

Poly is finding new ways to inject meaningful human-to-human cues into audio and video communication to replicate the face-to-face experience. To build intimacy. To break walls and span distance. One to one. One to many. Many to many.

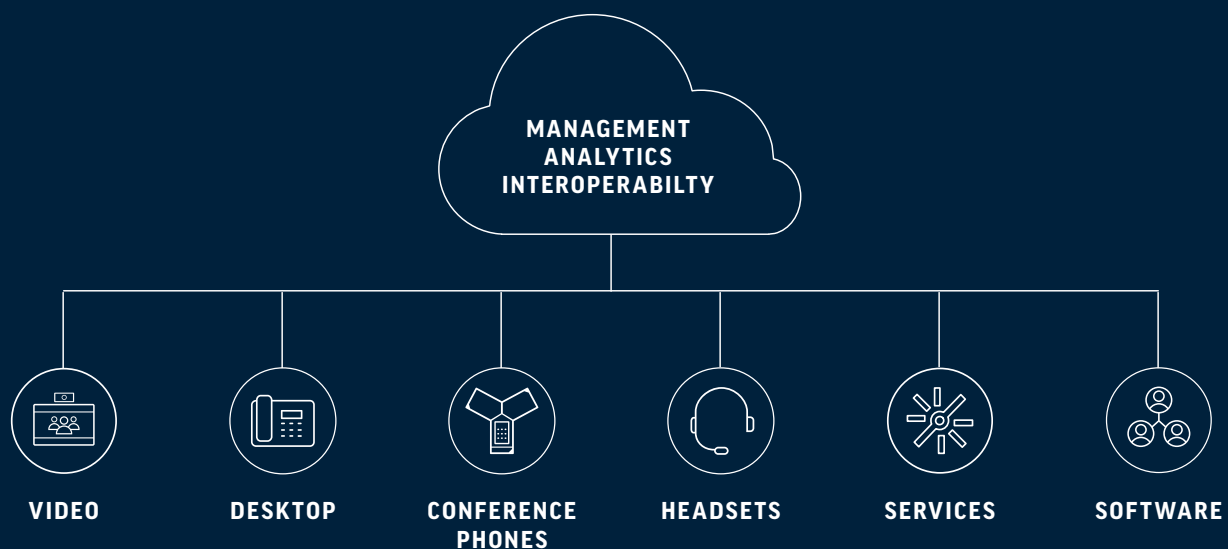
Poly solutions protect your investments by enabling existing video and voice conferencing equipment to work easily with your current and future Microsoft collaboration platforms. Our Poly Professional Services team provides you with the expertise to plan, deploy, operate and support your Microsoft solution environment.

## OUR VALUE TO OUR CUSTOMERS AND PARTNERS

- **Business leaders**—More ways to improve communication and collaboration, and thus improve productivity.
- **IT managers**—More insights and interoperability that help anticipate maintenance needs, solve problems remotely, and reveal the ways users interact with their systems and work environment.
- **Business partners**—More opportunities as we work together to give our customers more of what they want.

## BEST COLLABORATION EXPERIENCE—END-TO-END

- Everywhere the communications and collaboration clouds touch the individual, we are there to provide the most human experience.
- We help you with our expertise and knowledge so you know what to focus on to ensure your success.
- We provide the management insights built on data and analytics to make it all work better, smarter, easier.





## THE POWER OF MANY

One to one. One to many. Many to many.





## POLY STUDIO

The USB video bar built for  
small rooms and big ideas.

# ACHIEVE MORE WITH END-TO-END SOLUTIONS FOR MICROSOFT TEAMS & SKYPE FOR BUSINESS

## VIDEO

Enhance your customers' meetings with HD video and content collaboration solutions designed specifically for Skype for Business and Microsoft Teams meeting rooms.

The **Poly Solution Bundles with HP and Lenovo** **Microsoft Teams Rooms** offer familiar Microsoft Teams experience with the legendary audio and video quality for rooms of any size.

Poly offers a variety of room solutions and camera options, such as **Polycom EagleEye Cube USB**, **Polycom EagleEye IV USB**, and **Polycom EagleEye Director II**, and the **Poly Studio**, which delivers legendary audio and video capabilities in an easy-to-use USB bar.

## VIDEO INTEROPERABILITY

**Polycom RealConnect** for Microsoft Teams or Skype for Business provides video interoperability with standards-based video endpoints such as Polycom and Cisco, using Microsoft Outlook for scheduling, and enabling one-click join functionality. Now available as a cloud service or through on-premises collaboration infrastructure.



Poly Solution Bundles with HP  
and Lenovo Microsoft Teams Rooms



Polycom EagleEye Cube USB



Polycom EagleEye IV USB



Polycom EagleEye Director II



Poly Studio

To learn more about Poly solutions for Microsoft, visit [www.plantronics.com/microsoft](http://www.plantronics.com/microsoft) and [www.polycom.com/microsoft](http://www.polycom.com/microsoft).  
Or contact us today: [TeamMicrosoft@poly.com](mailto:TeamMicrosoft@poly.com)

## DESKTOP

In the office, at home or on the go, Poly delivers the broadest set of voice devices for Microsoft Office 365.

**CCX Series**—our new native Microsoft Teams phones are designed to support the latest Android platforms for the most robust Teams experience today and in the future.

**Poly Elara 60 Series** mobile phone station takes your Microsoft Teams collaboration to the next level. Seamlessly transition on-the-road calls to at-your-desk collaboration. Connect to Microsoft Teams with one touch. Stay charged and keep talking all day.

**Polycom VVX** line offers solutions that are certified for Skype for Business, and connects to Microsoft Teams via a voice gateway.



Poly CCX Series



Poly Elara 60 Series

## CONFERENCE PHONES

Customers looking for phones for their Microsoft Teams and Skype for Business communications turn to Poly when they want high-quality audio and innovative features.

**Poly Trio** sets the conferencing standard for phones, letting you easily start your Microsoft Teams or Skype for Business calls with one touch-to-join calendar integration.

The **Plantronics Calisto** speakerphone family delivers high-quality audio solutions for small conference or huddle rooms and personal conferencing.



Poly Trio 8800



Plantronics Calisto 5200

## HEADSETS

Poly headsets are designed with today's business professional in mind, enabling rich audio connections no matter what your workstyle is or where you touch down. Poly headsets are certified for Skype for Business and compatible with Microsoft Teams.

The **Plantronics Voyager** family of Bluetooth wireless headsets provides seamless, multi-device connectivity for today's workforce.

The **Plantronics Savi** family provides a selection of DECT wireless headsets that offer best-in-class sound quality and device connectivity, long-range and hands-free mobility and hours of talk time for ultimate efficiency.

The **Plantronics Blackwire** family gives you a broad selection of corded UC devices that deliver outstanding audio quality and reliability, ease of use and price points to meet any budget.



Plantronics Voyager 6200 UC



Plantronics Blackwire 7225





## SOFTWARE

Boost business results when you add a software solution to monitor and maintain your devices and headsets. Drive the adoption of new initiatives, troubleshoot issues, and manage inventory more effectively.

Add **Plantronics Manager Pro SaaS** or **Polycom Device Management Service** for access to actionable insights to improve business processes, employee performance, and compliance.

## SERVICES

The Polycom Professional Services team provides you with the expertise to effectively plan, deploy, operate, and support your Microsoft solution environment. For global organizations, the forthcoming Managed Services for Microsoft Teams will provide a one-stop shop experience to streamline the move to Microsoft Teams.

To learn more about Poly solutions for Microsoft, visit [www.plantronics.com/microsoft](http://www.plantronics.com/microsoft) and [www.polycom.com/microsoft](http://www.polycom.com/microsoft). Or contact us today: [TeamMicrosoft@poly.com](mailto:TeamMicrosoft@poly.com)



To learn more about Poly solutions for Microsoft, visit [www.plantronics.com/microsoft](http://www.plantronics.com/microsoft) and [www.polycom.com/microsoft](http://www.polycom.com/microsoft).  
Or contact us today: [TeamMicrosoft@poly.com](mailto:TeamMicrosoft@poly.com)