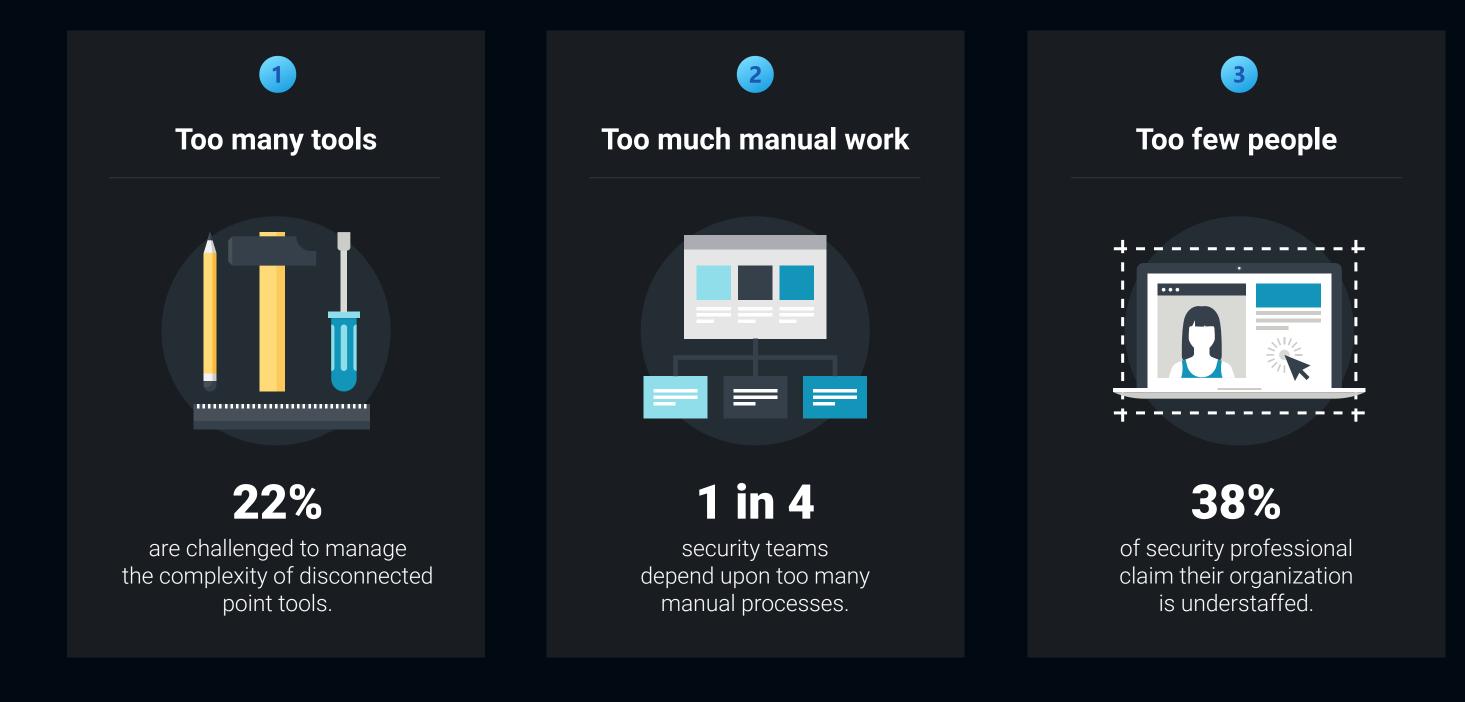


# OVERCOMING **Cybersecurity Complexity**

Security complexity creates operational overhead and increases cyber-risk. Organizations are addressing this complexity by consolidating vendors, integrating tools, and purchasing security platforms.

Organizations today are stuck in an unwinnable cybersecurity cycle because of factors like:



These issues have consequences:



## Managing the Complexity of Disconnected Point Tools

It is not unusual for organizations to use 40, 50, or more security technologies, leading to a specific set of issues.



**Greater cyber-risks** due to increased security gaps



Lack of centralized visibility and management



Increased complexity



Integration challenges

# **Toward Security Consolidation and Integration**

Nearly half (46%) of organizations are consolidating or considering consolidating the number of security vendors they purchase from, moving from point tools to integrated security solutions. **Consolidation and integration can drive numerous benefits:** 



Improved threat detection efficacy (i.e., accurate high-fidelity alerts, better cyber-risk identification, etc.),



Tighter integration between previously disparate security controls,

60%



**Operational efficiencies** realized by security and IT teams, 65%



Deep relationship in which the vendor better understands the business, computing environment, and strategic initiatives,

45%

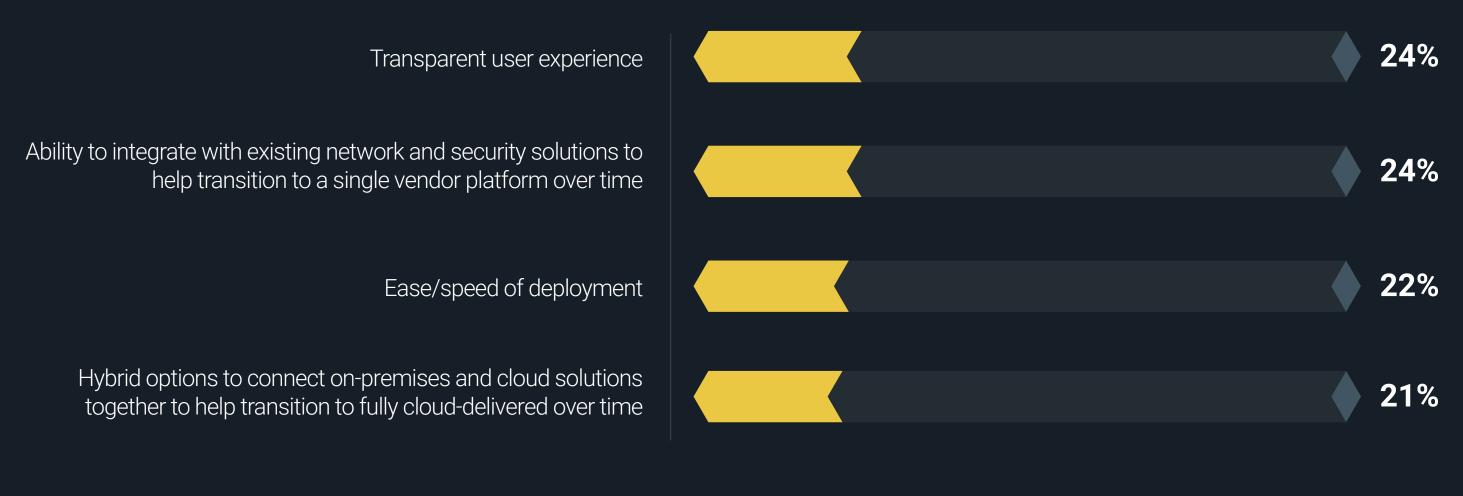
### **Cybersecurity Vendor Consolidation**

51%

Organizations are moving to platforms for XDR, cloud security, SASE, and zero trust. Security professionals have strong opinions about which attributes are most important for each type of platform.



#### **SASE PLATFORMS:**



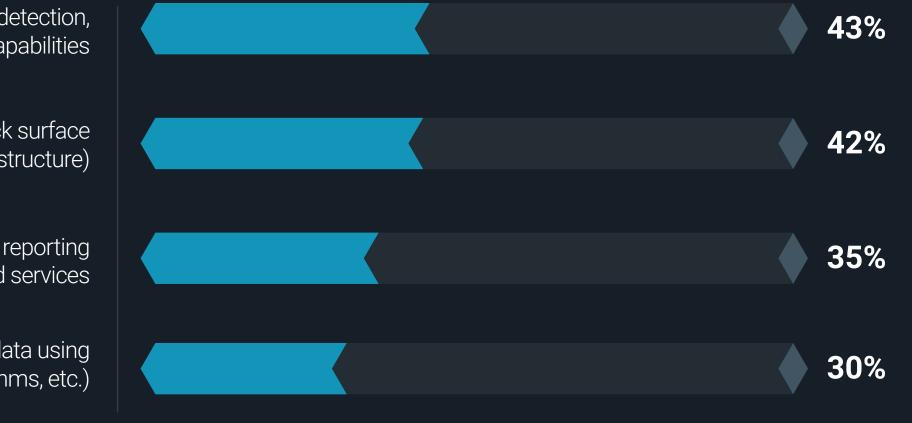


#### **CLOUD-NATIVE APPLICATION PROTECTION (CNAPP) PLATFORMS:**





#### **THREAT DETECTION AND RESPONSE PLATFORMS:**



Provides threat prevention, detection, and response capabilities

Coverage across the entire attack surface (i.e., endpoints, networks, and cloud infrastructure)

> Central management and reporting across all products and services

Security analytics (i.e., collective analysis of product data using correlation rules, heuristics, machine learning algorithms, etc.)

## And to overcome cybersecurity complexity, it's not only the platform, but the partner.





# **The Bigger Truth**

CISOs need security solutions that help them mitigate cyber-risks, improve threat detection and response efficacy, streamline operations, and bolster staff productivity. Based on the Enterprise Strategy Group research, point tools and manual processes can't help them facilitate these goals. This is certainly why many organizations are consolidating vendors, integrating technologies, and embracing a platform approach to their cybersecurity.

