Nutanix customers are realizing significant value by leveraging Nutanix Cloud Platform (NCP) hyperconverged infrastructure-based solutions to help improve their IT and business productivity. This is worth an annual average of $5.90 million, which would result in a five-year ROI of 356%.

**KEY RESULTS**

- **356%** 5-year ROI
- **43%** reduced total cost of operations
- **12 months** to payback on investment

### Cost of Operations, 5 Years

<table>
<thead>
<tr>
<th></th>
<th>Without Nutanix Cloud Platform</th>
<th>With Nutanix Cloud Platform</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Staff Management</td>
<td>$4,719,000</td>
<td>$2,236,000</td>
</tr>
<tr>
<td>IT Infrastructure</td>
<td>$6,724,000</td>
<td>$4,288,000</td>
</tr>
</tbody>
</table>

**CUSTOMER QUOTE:**

Our IT people are a lot happier. It’s because it’s a tremendously easy product to use and has also given them the opportunity to broaden their own skillsets by upskilling.

### Cost and Staff Efficiencies

- **53%** more efficient Infrastructure Management
- **39%** reduced Infrastructure Cost
- **33%** more efficient Help Desk Operations
- **39%** more efficient Data Protection teams

### Business Benefits

- **$7.6M** additional revenue gained/protected per year
- **57.5K** annual reduction in KgCO2 due to reduced number of physical servers required
- **97%** reduction in unplanned downtime
- **16%** more productive Application Developers

**CUSTOMER QUOTE:**

It is always-on infrastructure. Now that we’re on NCP, none of the users of any of our applications can even remotely point to the infrastructure as the bottleneck causing performance issues. For example, our customer statements hadn’t been released in under 20 hours for the last 10+ years. That meant if you were a business customer of the bank and wanted to check your statements the next morning, you waited 20 hours, which meant you never got your statements on the first business day of the month. We now produce statements in 1 hour and 40 minutes on Nutanix.

Please check out the full report: download the white paper