



Business Value of Nutanix Cloud Platform

Nutanix customers are realizing **significant value** by leveraging Nutanix Cloud Platform (NCP) hyperconverged infrastructure-based solutions to help improve their IT and business productivity. **This is worth an annual average of \$5.90 million**, which would result in a **five-year ROI of 356%**.

KEY RESULTS



356%
5-year ROI

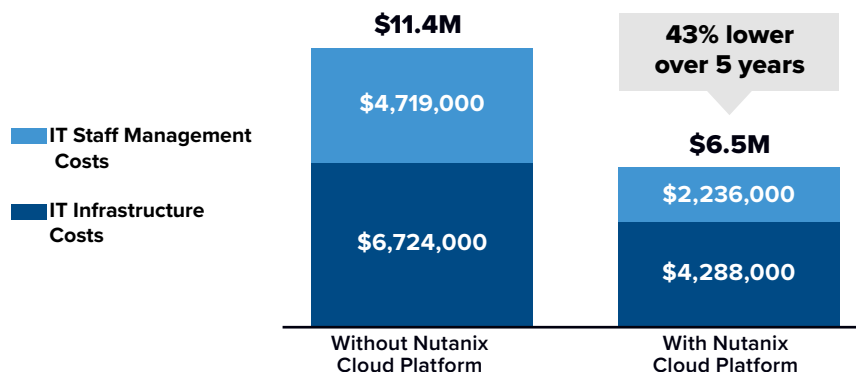


43%
reduced total cost
of operations



12 months
to payback on
investment

Cost of Operations, 5 Years



CUSTOMER QUOTE:

“Our IT people are a lot happier. It’s because it’s a tremendously easy product to use and has also given them the opportunity to broaden their own skillsets by upskilling.”

Cost and Staff Efficiencies

53% more efficient
Infrastructure Management

39% reduced
Infrastructure Cost

33% more efficient
Help Desk Operations

39% more efficient
Data Protection teams

Business Benefits

↑ **\$7.6M** additional
revenue gained/
protected per year

↓ **57.5K** annual reduction
in KgCO₂ due to reduced
number of physical
servers required

↓ **97%** reduction in
unplanned downtime

↑ **16%** more productive
Application Developers

CUSTOMER QUOTE:

“It is always-on infrastructure. Now that we’re on NCP, none of the users of any of our applications can even remotely point to the infrastructure as the bottleneck causing performance issues. For example, our customer statements hadn’t been released in under 20 hours for the last 10+ years. That meant if you were a business customer of the bank and wanted to check your statements the next morning, you waited 20 hours, which meant you never got your statements on the first business day of the month. We now produce statements in 1 hour and 40 minutes on Nutanix.”

Please check out the full report: [download the white paper](#)