



SHI and Surface

Helping organizations with a winning combination



No matter where their users work, organizations need a cohesive device strategy that unlocks all the benefits of hardware-level AI.

By blending SHI's product expertise and unrivaled integration capabilities with Surface's industry-leading device suite, they unlock a winning combination that helps solve what's next for users of all roles and responsibilities.

The benefits of Surface

Streamline management

Organizations can easily deploy and manage their entire Surface fleet with Autopilot.

Boost productivity

Built from the ground up for Microsoft 365, Surface empowers teams to collaborate and work with ease.

Access Copilot anywhere

New Surface devices feature dedicated neural processing units (NPUs) that handle AI workloads quickly and efficiently.

Meet SHI's Surface experts

Our Surface specialists help customers build, provision, and manage the best device fleet for their needs.



Business development manager

- Fosters positive relationships between SHI, Microsoft, and our customers.
- Helps customers identify the best Surface device for their needs.



Sales specialist

- Responsible for pricing and ordering customers' Surface devices.
- Liaison between SHI and Microsoft, providing process efficiencies for our customers.



Surface Technical specialist

- Helps customers plan projects with technical expertise.
- Technical focus on all Surface devices.



Technical services specialist

- Technical resource with knowledge across Microsoft's portfolio.
- Hosts technical discussions about Microsoft's solutions, including Autopilot and Copilot.



Experience SHI's End-User Integration Centers

No matter where customers operate, SHI's global End-User Integration Centers help expertly configure and provision devices.



Warehousing and configuration

- Source proactively and avoid supply chain constraints.
- Deliver out-of-the-box usability with device and software customization.



Integration services

- Prepare devices en masse for both onsite and remote deployment.
- Includes asset tagging, imaging, etching, Autopilot enrollment, and more.



Zero touch deployment

- Innovative over-the-air provisioning.
- Deploy cloud-managed devices with customized security settings, permissions, and applications.



Lifecycle support

- Leverage SHI as a customer liaison for warranty support.
- Maximize IT investments with device buy-back and asset recovery programs.

Microsoft Surface and trust

Surface Copilot+ PCs bring software and hardware together — from device to cloud — to build an end-to-end AI experience that supports employees, IT needs, and customers' organizations.

Built for security, designed for trust

Microsoft Surface Pro for Business and Microsoft Surface Laptop for Business with the Microsoft Pluton security processor are Secured-core PCs for the highest level of Windows PC protection. With Windows 11 and Windows Hello Enhanced Sign-in Security (ESS), Surface provides unparalleled biometrics security customers can trust.

In a global environment where security threats are ever-increasing in sophistication, Surface provides world-class security across multiple layers including hardware, firmware, software, application, and identity. From conceptual design to a team members' first Hello, Surface reduces complexity and elevates trust.



Surface Pro for Business and Surface Laptop for Business

- Secured-Core PCs
- Microsoft Pluton technology
- Secure Authentication
- Windows 11 Pro
- Granular control for IT
- Simple management and deployment
- Secure supply chain

Ask about SHI's Surface buy-back program, as well as SHI's device demo and seeding programs.

With industry leading expertise, integration services, and AI-powered devices, it's easy to see why SHI and Surface are a winning combination.