

# Pixel & Small-and-Medium Businesses

Complete with the trusted Google apps you know and love, and the flexible Android platform, Pixel 7 phones offer what you need to run your business in an affordable package.



#### Affordable excellence.

Pixel offers premium features like a high-res display, long-lasting battery, and Al-powered Google Assistant at a budget-friendly price, perfect for SMBs.  $^{\Delta\,\alpha\, {\rm XM}}$ 

- Take advantage of premium technology, including an all-day battery, rapid processing, and seamless security and protection – on a budget.<sup>a</sup>
- Pixel comes with what SMBs need, including a USB-C<sup>®</sup> port. Just switch it on and get to work, no expensive extras necessary.
- Benefit from unique premium features, including built-in VPN by Google One (coming soon) and Live Translate.√<sup>3</sup>

**Additional features:** Biometric security, Face Unlock, IP68 dust and water resistance.<sup>Th</sup>



# Refined mobility

Pixel packs your favorite business productivity apps, streamlined APIs, and refined mobility into a custom-configured and easily-deployed device.

- OS-level separation between personal and company data means your business data won't interact with your personal applications, helping organizations stay secure.
- Access leading business apps, including Google
  Workspace. The Android OS also supports the custom applications that small businesses need.

**Additional features:** Scheduled OS updates, <sup>M</sup> Google Play Store apps, Gmail, Google Meet, customized device management, management APIs, customized 3P EMM solutions, the Google ecosystem.

**Note:** Some features require Android Enterprise.

# **Quick Stats**



SMBs represent more than 50% of the US corporate segment. One third remain digitally undeveloped and only 22% perform most business functions online. C



In 56% of SMBs, decision-makers are executive or SVP level.<sup>C</sup>



SMBs are 50% more price-sensitive than the average US company. Price is the top priority, followed by personalization, value, and simplicity.<sup>Ç</sup>



SMB decision-makers rely on a **great product experience** (this could be in-store) to influence them and their peers.<sup>Ç</sup>

As mooth Display is not available for all apps or content. For "over 24 hours": Estimated battery life based on testing using a median Pixel user battery usage profile across a mix of talk, data, standby, and use of firmited other features. Average battery life based on testing using a median Pixel user battery usage profile across a mix of talk, data, standby, and use of limited other features. Average battery life based on testing using a median Pixel user battery usage profile across a mix of talk, data, standby, and use of limited other features that are default in Extreme Battery Saver mode (which disables various features including SG connectivity). Battery testing conducted on a major carrier network. For both claims: Battery testing conducted in California in mid 2022 on pre-production hardware and software using default settings, except that, for the "up to 72 hours" claim only, Extreme Battery Saver mode (which disables various features in the features set and the support of the support





#### A small business no-brainer.

Save your SMB customers time and effort with out-of-the-box deployment, baked-in security features, and automatic software updates.  $^{\rm M}$ 

- Zero-touch enrollment makes it easy to deploy devices in bulk. Open the box, turn on the phone, and access the tools and apps you need in an intuitive, easy-to-manage UI.
- Pre-set management APIs, apps, and configurations mean SMBs can spend time making business decisions, not troubleshooting devices.
- Built-in features like the enterprise-grade Titan M2<sup>™</sup> security chip, Google Tensor security core, and at least 5 years of security updates protect business data against ever-evolving threats.<sup>3 M</sup>

Additional features: Google Tensor G2, Google Assistant, <sup>XII</sup> Live Translate, <sup>à</sup> Android Enterprise Recommended seal of approval, security certifications: FIPS, STIG, SOC2, ISO 27001.<sup>Γ</sup>

Note: Some features require Android Enterprise.



# The pocket-sized small business partner.

Pixel is the Google-powered, business-ready, pocket-sized trusted business partner that boosts workforce confidence and efficiency.

- Get the Google experience businesses know and love directly from Android, without extra software or interface components.
- Pixel comes with the Android Enterprise
  Recommended seal of approval, so you can be sure you're recommending the right device for SMBs.
- Google is committed to bringing high-quality mobility solutions to small businesses. Pixel combines what organizations need and trust about the Google experience with a secure, affordable device that's built with SMBs in mind.

**Additional features:** The Google ecosystem, Google Play Protect.



## **Use Cases**



### Digitizing business.

Many SMBs start their tech journey with mobile devices rather than PCs, prioritizing digitization and agility while working.



# Enabling remote working.

COVID-19 has pushed many businesses to prioritize strong remote working conditions.



Technology, manufacturing, and professional services are the largest SMB sectors in the US.

