

## Challenges of Today's IT Landscape

Today's IT landscape is more complex and distributed than ever before. With the rise of hybrid work environments and accelerated cloud adoption, organizations face unprecedented challenges in maintaining secure, efficient networks. Managing this complexity while ensuring the security of your people, assets, and data is crucial for business success.

Hybrid Work Is Here to Stay

**78**%

of organizations support a mix of employees working remotely and in the office.<sup>1</sup> Cloud Adoption Has Accelerated

**51**%

of organizations' workloads are run in the public cloud.<sup>2</sup>

Remote User Security Is a Growing Concern

47%

of organizations name off-site workforce as their top challenge.<sup>3</sup>

<sup>1</sup> Axis, 2023 Security Service Edge (SSE) Adoption Report, 2023.

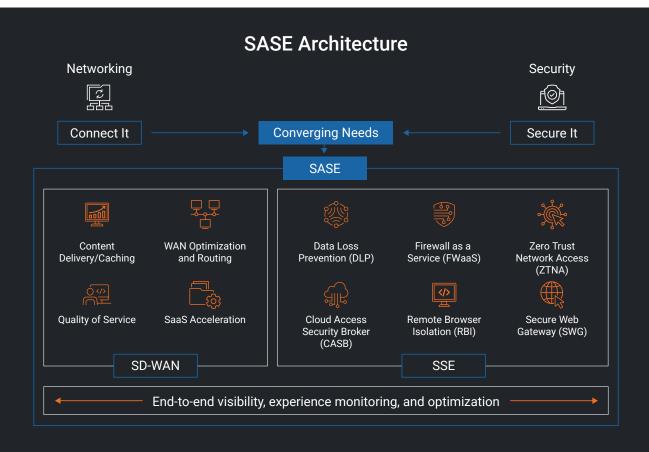
<sup>2</sup> Flexera, 2024 Flexera State of the Cloud, 2024.

<sup>3</sup> Cybersecurity Insiders, 2022 Security Visibility Report, 2022.

## **Organizations and Security Teams Need to Adapt**

As businesses continue to embrace cloud services and hybrid work models, the need for a seamless and secure network experience has never been greater. With 80% of global CIOs and IT decision-makers agreeing that experience is the key to business success in an app-driven world, it's clear that organizations must prioritize secure, user-friendly solutions to remain competitive.<sup>4</sup>

Secure Access Service Edge (SASE) is emerging as the architecture of choice for companies looking for a unified approach to networking and security that meets the demands of today's hyper-distributed environments. Consisting of two parts, SD-WAN and Security Service Edge (SSE), a SASE approach offers end-to-end visibility and a seamless user experience.



# Steps to a Seamless and Secure Experience for All

- √ Simplify the access process for private applications
- Enforce least privilege, contextual, and continuous access control
- ✓ Prevent gaps in visibility and security coverage
- ✓ Provide secure connectivity across multiple app types and destinations
- ✓ Deliver a high-quality user experience
- √ Reduce tool sprawl and infrastructure complexity



# Modernize Your Defenses With SHI and Cisco SASE Solutions

Whether you're looking for a unified SASE solution with networking and security in a single platform or prefer to leverage separate SD-WAN and SSE investments, SHI and Cisco offer the flexibility you need to modernize your defenses while adapting to today's workforce needs.

#### SHI and Cisco SASE Benefits

- Boosted productivity with seamless user experiences everywhere
- Optimized costs with greater agility from a single cloud platform
- Minimized risk with continuous visibility across distributed environments

SHI offers two options for Cisco SASE: a unified SASE solution and an integrated solution that combines SD-WAN with an SSE approach. Cisco's turnkey SASE solution, Cisco Secure Connect, is designed for organizations needing simplicity and comprehensive protection. Cisco's integrated solution, Cisco Secure Access, allows for a phased, seamless transition to a complete SASE approach.

#### **SASE Your WAY**

#### **Cisco Secure Connect**

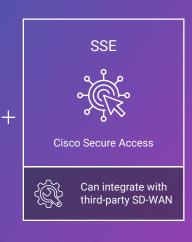
A unified, turnkey approach that streamlines management with networking and security in one.

#### **Cisco Secure Access**

An integrated approach that allows you to leverage existing investments for a comprehensive, feature-rich solution built on zero-trust principles.

# Integrated SASE Feature-rich and Flexible





# Unified SASE Turnkey and Powerful



## **Explore Cisco Secure Connect**

The turnkey SASE solution delivered by SHI, Cisco Secure Connect, radically simplifies how organizations connect users, devices, and applications. This all-in-one platform combines networking and security into a single, easy-to-manage solution, streamlining operations and reducing the burden on IT teams.

Cisco Secure Connect is designed to deliver secure, reliable connectivity while providing advanced security features like application-aware routing and integrated threat intelligence. Cisco Secure Connect is an excellent choice for organizations looking to consolidate their networking and security functions to one vendor on one platform.

#### **Deploy SASE With Ease**

- Subscribe to a single, unified SASE solution
- · Manage networking and security with one dashboard

## **Optimize Performance**

- · Extend the benefits of SD-WAN to the cloud
- Increase worker productivity with connectivity anywhere

### **Enjoy Best-in-Class Security**

- Leverage rich zero-trust functionality
- Protect your workforce with advanced cloud security through Cisco's SSE engine







# **Explore Cisco Secure Access**

Cisco Secure Access, delivered by SHI, is the SSE choice for organizations seeking an integrated SASE solution. Cisco Secure Access simplifies the deployment of multiple security capabilities - such as secure web gateway, cloud access security broker, and zero-trust network access — with delivery from the cloud. This integrated approach to network edge security ensures your workforce has secure, seamless, and direct connectivity to the web, cloud services, and private applications, regardless of location.

With advanced features like identity-based access control, adaptive policy enforcement, and complete visibility across your network, Cisco Secure Access offers unparalleled protection while maintaining an exceptional user experience.

## **Enjoy the Most Comprehensive SSE Solution**

- Ensure zero-trust with granular controls based on user, device, location, and application
- Obtain visibility into cloud application usage, risk levels, and shadow IT operations

## **Seamless User Experience**

- Connect directly to the web, cloud services, and private applications
- Minimize manual steps required to secure user activities

#### Simplified IT Operations

- Streamline deployment and management via a unified console
- Consolidate security capabilities into one cloud-based tool











































# SHI and Cisco SASE: Powering Secure Connectivity Everywhere

SHI and Cisco SASE solutions enable secure, seamless connectivity across all your business environments. Whether your users are working remotely, connecting to cloud services, or accessing applications from multiple branch locations, Cisco SASE solutions ensure that your network remains secure, agile, and efficient.

#### **Remote Workforce Security**

Safely connect remote users to company applications with secure internet access, trusted SaaS, and private applications.

### **Branch Location Connectivity**

Ensure reliable and secure connectivity across multiple locations, streamlining operations and enabling consistent security policies and performance across your entire network.

#### **Cloud Access Control**

Securely connect to cloud applications with comprehensive access control, providing robust protection against threats while enabling fast, reliable access to essential cloud-based services.

#### **Device Management**

Maintain security and visibility for devices across your network, mitigating risks and ensuring that even the most vulnerable endpoints are fully protected against evolving threats.



At SHI, we're passionate about delivering exceptional value and service to our customers. Whether you're planning a straightforward technology refresh or looking to transform your IT environments, SHI's thousands of ridiculously helpful experts can work with you and your business to support a productive, resilient, and secure IT environment.



Cisco is the worldwide leader in technology that powers the Internet. Our products and services include networking, collaboration solutions, security solutions, wireless and mobility, data center, Internet of Things (IoT), video, analytics, and software solutions.

Contact SHI\_Cisco@shi.com for more information.