



Renew Smarter

Have a complete understanding of your Cisco software licensing and how to optimize your investment.



Are you overwhelmed by Cisco license management? **Partner with SHI.**

Our expert team will process and analyze reporting on your Cisco subscription, ensuring you maximize all available buying programs and utilize the correct consumption model for your business. But integrating ITAM into your cybersecurity strategy is so much more than checking off a list of solution names and capabilities. It's the construction of a robust shield that extends across your entire IT environment – from your end-user devices and software to your data center, networking infrastructure, and more.

SHI's team of dedicated EA consultants support you through deployment, user adoption, and renewal with our unique experience managing over a thousand Cisco Enterprise Agreements for the world's largest organizations.

Our Cisco EA Team is here to help you understand your licensing.
Together, we can:

- Compare EA and a la carte pricing options.
- Analyze the Total Cost of Ownership (TCO) of your EA.
- Select the buying model that best scales with your future growth and goals.
- Support the entire lifecycle of your EA with SHI's dedicated Cisco Customer Success Team.

With SHI's EA expertise, you can rest assured that your license consumption aligns with your current and future needs.

EA to a-la-carte comparison

	EA	ALC
Not to exceed pricing	✓	X
Fixed discount	✓	X
Multi-solution discount	✓	X
Access through EAWS	✓	X
Co-term	✓	X
Value shift	✓	X

SHI is a trusted Cisco Gold Partner



2024 Cisco Software Partner of the Year

Contact your SHI Account Executive to get started with a complimentary Cisco Subscription Analysis



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