

# Unlock the Power of Your Network with SHI's Cisco Install Base Analysis

Maximize Efficiency, Optimize Investments, Transform Your IT Landscape



SHI's Install Base Analysis provides a comprehensive overview of your current Cisco infrastructure, highlighting areas for optimization and potential risks. By leveraging detailed insights, you can enhance operational efficiency, ensure compliance, and strategically plan for future upgrades.

## SHI's Approach

- 1

**Simplifying Your Cisco Investment**  
Receive detailed insights and meet with Cisco Specialists to align your business goals.
- 2

**Comprehensive Hardware Analysis**  
Our analysis helps you stay ahead of key milestone dates like Last day Of Support while providing a clear breakdown of assets by architecture. We offer consultative sessions focused on road mapping, whiteboarding, and product education, ensuring your team is prepared for the future.
- 3

**SmartNet Review**  
Gain a simplified understanding of your SmartNet coverage and identify ways to right-size and optimize.
- 4

**Subscription Optimization**  
Identify current Cisco software and subscriptions and receive education on the best buying models and programs for your business.



## Benefits

Visibility	Flexibility	Value	Education	Proactivity	Adoption
Gain full visibility of current install base for informed decision-making.	Add as you grow. Deploy where you need and in the way that best suits your business.	Discover cost savings with EAs and SmartNet right-sizing	Sessions to empower IT teams with latest innovations, best practices, and lifecycle management strategies	Identify end-of-life risks to avoid service disruptions and plan migrations to latest Cisco technology	Fully realize value across all Cisco architectures and make asset management a breeze with SHI One

Contact your SHI Account Executive to get started with a Complimentary Cisco Install Base Analysis

*\*Please note: a signed Letter of Authorization must be obtained before receiving the complimentary Install Base Analysis*