

SHI/Government Solutions
APPENDIX C – PRICING INDEX
DIR-CPO-5437
Google Branded Products and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price
1-PRODUCTS		
Google	SaaS-Google Cloud Platform plus Complete Product Line Solution	2.00%
Google	Chrome Enterprise Upgrade license	10.00%
2. THIRD PARTY PRODUCTS FOR GOOGLE BRANDED (OPTIONAL)		
Okta	Complete API Product Line	1.50%
Virtru	SaaS / Data Security, Data Protection and End to End Encryption Safeguard Solution	1.25%
2. SERVICES		
Google	AutoML Image Object Detection Model Training for AutoML Vision or Vertex AI - per hour	2.00%
Google	Confidential Computing Instance Core - per hour	2.00%
Google	Dataproc Metastore Service Developer Tier Hours - per hour	2.00%
Google	Dataproc Metastore Service Enterprise Tier Hours - per hour	2.00%
Google	Dataproc Metastore Service Enterprise Unit - per hour	2.00%
Google	Recommendation Model Training - per hour	2.00%
Google	Networking Private Service Connect Consumer Data Processing per gibibyte	2.00%
Google	Networking Private Service Connect Consumer End Point per hour	2.00%
Google	Notebooks GPU Premium Management Fee per hour	2.00%
Google	Payment Gateway product configured for multi-region. per 1,000,000 count	2.00%
Google	Payment Gateway product configured for multi-zone. per 1,000,000 count	2.00%

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Brand	Category	DISCOUNT OF MSRP/List Price
Google	Transfer Service On-Premises data moved per gibibyte	2.00%
Google	AutoML Translation Model Training Operations per hour	2.00%
Google	Vertex AI: AutoML Structured Data Model Training per hour	2.00%
Okta	Dynamic Scale - Testing. 1000X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 100X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 10X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 250X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 25X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 500X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 50X RLM, 1-time fee, service for one month.	1.50%
Okta	Dynamic Scale - Testing. 5X RLM, 1-time fee, service for one month.	1.50%
Okta	CIC PS Hours	1.50%
Okta	CIC Basic Services Package	1.50%
Okta	CIC Standard Services Package	1.50%
Okta	CIC Discovery workshop	1.50%
Okta	CIC CIS Services Offering	1.50%
Okta	CIC 5 Day API Burst	1.50%
Okta	CIC Healthcheck Services Offering (1 Day Remote)	1.50%

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Brand	Category	DISCOUNT OF MSRP/List Price
Okta	CIC Advanced Services Package	1.50%
Virtru	Virtru Customer Support	1.00%
Virtru	Custom Logo Branding	1.00%
Virtru	Custom Secure Reader URL	1.00%
Virtru	Custom Message Template	1.00%
Virtru	Custom Secure Reader	1.00%
Virtru	Custom Secure Share URL	1.00%
All Brands / SHI Government Solutions	Project Manager	2.00%
All Brands / SHI Government Solutions	Project Coordinator	2.00%
All Brands / SHI Government Solutions	Technician	2.00%
All Brands / SHI Government Solutions	Engineer	2.00%
All Brands / SHI Government Solutions	Solution Architect/Consultant	2.00%
All Brands / SHI Government Solutions	SME/Data Mobility Architect	2.00%
All Brands / SHI Government Solutions	Software Assessment and Planning	2.00%
All Brands / SHI Government Solutions	Internal and External Penetration Testing	2.00%
All Brands / SHI Government Solutions	Security Posture Review	2.00%
All Brands / SHI Government Solutions	HIPPA Compliance	2.00%
All Brands / SHI Government Solutions	Dark Data Assessment	2.00%
All Brands / SHI Government Solutions	Networking Assessment	2.00%
All Brands / SHI Government Solutions	External and Internal Vulnerability Scanning	2.00%
All Brands / SHI Government Solutions	Social Engineering	2.00%
All Brands / SHI Government Solutions	Security Policy & Program Development	2.00%

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Brand	Category	DISCOUNT OF MSRP/List Price
All Brands / SHI Government Solutions	Incident Response Program Review	2.00%
All Brands / SHI Government Solutions	Data Loss Prevention & Protection Deployment	2.00%
All Brands / SHI Government Solutions	Consulting, Monitoring, or Compliance Management	2.00%
All Brands / SHI Government Solutions	Cloud Readiness Assessment	2.00%
All Brands / SHI Government Solutions	Cloud Cost Optimization and Reporting	2.00%
All Brands / SHI Government Solutions	Cloud Cost and Usage Reports	2.00%
All Brands / SHI Government Solutions	Cloud Optimization, Alerting and Reporting	2.00%
All Brands / SHI Government Solutions	Cloud Cost and Usage Analysis	2.00%
All Brands / SHI Government Solutions	Cloud Performance Rightsizing Analysis	2.00%
All Brands / SHI Government Solutions	Cloud Monitoring	2.00%
All Brands / SHI Government Solutions	Cloud Updates and Patch Management	2.00%
All Brands / SHI Government Solutions	Cloud Security Scanning and Management	2.00%
All Brands / SHI Government Solutions	Cloud Dedicated Account Manager (TAM)	2.00%
All Brands / SHI Government Solutions	Cloud Flexible Billing and Chargeback	2.00%
All Brands / SHI Government Solutions	Cloud 3rd Party Licensing Guidance	2.00%
All Brands / SHI Government Solutions	Cloud Account Assistance	2.00%
All Brands / SHI Government Solutions	Cloud Service Onboarding	2.00%
All Brands / SHI Government Solutions	Cloud Customer Service	2.00%
All Brands / SHI Government Solutions	Cloud Technical Support	2.00%
All Brands / SHI Government Solutions	Cloud Reservation and Pre-purchase Management	2.00%
All Brands / SHI Government Solutions	Cloud Health Checks	2.00%

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All Brands / SHI Government Solutions	Cloud Infrastructure Management	2.00%
All Brands / SHI Government Solutions	Cloud Business Review	2.00%
All Brands / SHI Government Solutions	Help Desk/Service Desk	2.00%
All Brands / SHI Government Solutions	Implementation/Installation	2.00%
All Brands / SHI Government Solutions	Staff Augmentation	2.00%
All Brands / SHI Government Solutions	Project Leader	2.00%
All Brands / SHI Government Solutions	Project Manager	2.00%
All Brands / SHI Government Solutions	Sr. Project Manager	2.00%
All Brands / SHI Government Solutions	Engagement Manager	2.00%
All Brands / SHI Government Solutions	Associate Consultant	2.00%
All Brands / SHI Government Solutions	Consultant	2.00%
All Brands / SHI Government Solutions	Solution Architect	2.00%
All Brands / SHI Government Solutions	Sr. Solution Architect	2.00%