Now more than ever, IT managers are tasked with utilizing their Microsoft Volume Licensing Program to deliver the software, education and support that their end-users need to work as efficiently as possible. This requires a complete understanding of Microsoft's Software Assurance (SA) Benefits. SHI provides this brief guide comparing all the Microsoft SA Benefits available across multiple agreement types. Your Account Executive can help you integrate your SA Benefits with the value-added services SHI provides in our role as your Enterprise Software Advisor (ESA).

	Description	Open License	Open Value/Open Value Subscription	Select/ Select Plus	Select SAM/ Select Plus SAM	EA/ EA Subscription
New Products — New Version Rights	Gain access to the most current version of a product released during your agreement term. Rights to new version releases will help you stay current while simplifying budgeting and procurement.	✓	✓	✓	✓	✓
Windows 8 Enterprise	Meet the mobile productivity, security, manageability and virtualization needs of your organization. Microsoft's most advanced Windows operating system offers features that support bring your own PC and business tablet options, provide a more productive environment for mobile and remote workers, and gives employees more secure access to the full corporate environment across devices.	✓	✓	✓	✓	✓
Microsoft Desktop Optimization Pack (MDOP)*	Available exclusively to SA customers as an add-on subscription, MDOP employs six innovative technologies to help you improve desktop management, including application virtualization, asset management and desktop diagnostic tools.		✓	✓	✓	✓
Step-Up Licensing*	Upgrade from a lower to higher level software edition, such as Office Standard to Office Professional, at a low cost. Rather than pay full cost for the higher level software edition, Step-Up Licensing allows you to pay only the licensing difference.		✓	✓	✓	✓
Deployment — Planning Services	Get in-depth assistance from a qualified Microsoft partner to assist with the planning of the deployment of various Microsoft application, system, server and cloud products.		✓		✓	✓
License Mobility Through SA	With License Mobility, you can deploy certain server application licenses purchased under your Volume Licensing agreement in an authorized service provider's data center to run on-premise or in the cloud.	✓	✓	✓	✓	✓
Windows Virtual Desktop Access	With active SA on Windows licenses, your licensed PCs can be used to access your company's virtual desktop environment at no additional licensing cost.	✓	✓	✓	✓	✓
Windows Thin PC	Repurpose existing PCs as thin clients and reduce the need for new thin client hardware by providing a locked-down version of Windows 7 with a smaller footprint.	✓	✓	✓	✓	✓
Office Roaming Use Rights	The primary user of a licensed device can access Office 2010 applications, Project and Visio remotely through a virtual desktop environment from a third-party device, such as home/contractor-owned PC.	✓	✓	✓	✓	✓
Technet Benefits Through SA	Get access to TechNet's Online Concierge Chat & Managed Newsgroups, along with evaluation software, technical support incidents, pre-release product versions, and technical training with TechNet Benefits through SA.		✓	✓	✓	✓
Office Multi-Language Pack	Obtain Microsoft's complete set of Office Language packs. With 37 languages available, you can support multiple languages on your desktops without purchasing additional Language Pack licenses.	✓	✓	✓	✓	✓

DEFINING MICROSOFT SA BENEFITS
For Corporate and Government Customers

		Description	Open License	Open Value/Open Value Subscription	Select/ Select Plus	Select SAM/ Select Plus SAM	EA/ EA Subscription
Training	Training Vouchers	Redeem vouchers for select technical trainings on Microsoft products at over 1,600 Microsoft Certified Partners for Learning Solutions (CPLS) centers worldwide. Courses provide the most up-to-date product information in a hands-on classroom environment.		✓		✓	✓
	E-Learning	Provide your employees access to self-paced online training on the latest technologies. Courses incorporate multimedia animations, simulations and demonstrations to provide an engaging and effective learning experience that improves productivity.	✓	✓	✓	✓	✓
	Home Use Program*	Realize increased employee productivity and flexibility. Employees assigned an Office license covered with active SA can install a licensed copy of Microsoft Office software on their home computers for both business and personal needs for a nominal processing and handling fee.	✓	✓	✓	✓	✓
Support	24x7 Problem Resolution Support	Enjoy business-critical phone support 24 hours a day, seven days a week for licensed Microsoft servers as well as Windows desktop and Office applications in the mainstream phase of their product lifecycle. Additionally, you will benefit from unlimited web support during business hours on Server products in the mainstream phase of their product lifecycle covered with software assurance under the agreement.	✓	✓	✓	✓	✓
	Extended Hotfix Support	Receive specific, non-security product fixes (on a per customer incident basis) beyond the standard product support terms and releases. (This support is only available to customers with a Premier or Essential Support agreement.)	✓	✓	✓	✓	✓
Specialized	Cold Backups for Disaster Recovery	Protect valuable data by loading server applications covered with active Software Assurance running on your active server onto a cold server for disaster recovery.	✓	✓	✓	✓	✓
	Enterprise Source Licensing Program**	Receive read-only access to Microsoft Windows source code for internal development. Available to organizations with Software Assurance Membership (SAM) in the systems pool and 10,000 or more covered desktops, it allows you to make adjustments and improvements to systems and related applications and implement improved debugging to help maintain security and protect against viruses and hazards.				✓	✓
	Spread Payments	SA allows you to make structured annual payments instead of paying in full, up-front. Spread Payments can reduce your initial investment and allow greater flexibility in managing your technology expenditures.	✓	✓	✓	✓

This benefit requires an additional purchase. Software Assurance coverage on the qualifying products for these benefits makes you eligible to make the purchase.

*** Must formally enroll in this program to participate.*

This chart highlights the Volume License agreements that offer each SA benefit. Specific licensing and/or purchase requirements must be met in order to officially qualify for the benefits. Please reach out to your SHI Account Executive for complete qualification details.

To learn more, contact your SHI Account Executive today: 888-764-8888