# Moving Forward With Stimulus Funding





#### **Listen Hands-free!**

Listen over your computer speakers or headphones.

There is no dialing-in required.

#### Please note:

Ask questions at any time using the Q&A interface.

The Session will begin shortly.



# **Today's Presenters**



**Kiana Romeo**Government Affairs Manager
SHI



**Lance Lorenz**Government Affairs Manager
SHI



CEO
Grants Office, LLC



Chris Barnes
Grants Development Consultant
Grants Office, LLC

### **About SHI**



Five thousand specialists around the globe leverage SHI's formidable technical expertise and buying power to help deliver IT for your unique business needs, with both efficiency and profound value.

### **SHI GOVERNMENT AFFAIRS**







## **SHI International**







GOVERNMENT AFFAIRS **SHI Government Affairs** 

# AGENDA

- Introduction to the American Rescue Plan
- ARP Funding for State and Local Governments
- Additional Stimulus Funding Opportunities
- Getting Ready for Grants





## **American Rescue Plan**



The American Rescue Plan was signed into law on March 11, 2021

#### \$1.9 trillion in support directed towards:

- Direct Payments to Households.
- Unemployment Provisions
- Restaurants and Other Businesses
- Rental Assistance and Eviction Moratoriums
- Assistance for State, Local, and Tribal Governments
- Assistance for K-12 Schools and Higher Education Institutions
- Assistance for Healthcare Providers

Assistance to government agencies will be distributed through a combination of new and existing grant programs.

# Coronavirus State Recovery Funds (\$219.8 billon)

Territories	Tribes	State Governments and D.C.
Total funding: \$4.5 billion	Total funding: \$20 billion	Total funding: \$195.3 billion
<ul> <li>Allocations:</li> <li>50% allocated to each territory</li> <li>50% distributed based on population of each territory</li> </ul>	<ul> <li>Allocations:</li> <li>\$1 billion will be divided equally amongst tribes</li> <li>Remaining \$19 billion will be allocated in a manner determined by Treasury secretary</li> </ul>	<ul> <li>\$25.5 billion allocated equally amongst all 50 states and D.C.</li> <li>\$1.25 billion directly allocated to D.C.</li> <li>Remaining funds distributed based on unemployment figures from Oct – Dec 2020</li> </ul>
<ul> <li>Funds will be disbursed within 60 days (the Treasury secretary has the authority to withhold at least 50% of funds for a year)</li> <li>Funds must be spent by December 31, 2024</li> </ul>	<ul> <li>Relevant dates:</li> <li>Funds will be available within 60 days of bill's passage</li> <li>Funds must be spent by December 31, 2024</li> </ul>	<ul> <li>Funds will be disbursed within 60 days (the Treasury secretary has the authority to withhold at least 50% of funds for a year)</li> <li>Funds must be spent by December 31, 2024</li> </ul>

## **Coronavirus State Fiscal Recovery Funds**

#### **Eligible expenses:**

- (1) To respond to the public health emergency or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality;
- (2) To respond to workers performing essential work during the pandemic by providing premium pay to eligible workers of the State, territory, or Tribal government that are performing such essential work, or by providing grants to eligible employers that have eligible workers who perform essential work;
- (3) For the provision of government services to the extent of reduction in revenue such State, territory, or Tribal government due to the emergency; or
- (4) to make necessary investments in water, sewer, or broadband infrastructure

\*Funds can be transferred to private nonprofits, a public benefit corporation involved in transportation of passengers or cargo, or a special-purpose unit of State or local government

#### **Ineligible expenses:**

- (1) Cannot be used to finance tax cuts
- (2) Cannot be deposited into pension funds



# Coronavirus Local Fiscal Recovery Funds (\$130.2 billion)

Metropolitan cities	Local governments w/ pop under 50,000	Counties
Total funding: \$45.57 billion	Total funding: \$19.53 billion	Total funding: \$65.1 billion
<ul> <li>Allocations:</li> <li>Funds will be allocated based on existing Community         Development Block Grant formula     </li> </ul>	<ul> <li>Allocations:</li> <li>Funds will be allocated based on population size, but cannot exceed 75% of that unit of government's most recent budget</li> </ul>	<ul><li>Allocations:</li><li>Funds will be allocated based on population size</li></ul>
<ul> <li>Relevant dates:</li> <li>First payment (50%) made within 60 days of bill's passage</li> <li>Second payment made at least 1 year after first payment</li> <li>Funds must be spent by December 31, 2024</li> </ul>	<ul> <li>Relevant dates:</li> <li>Within 60 days, States receive these funds and then have 30 days to redistribute.</li> <li>Second payment made at least 1 year after first payment</li> <li>Funds must be spent by December 31, 2024</li> </ul>	<ul> <li>Relevant dates:</li> <li>First payment (50%) made within 60 days of bill's passage</li> <li>Second payment made at least 1 year after first payment</li> <li>Funds must be spent by December 31, 2024</li> </ul>

# **Coronavirus Local Recovery Funds**



#### **Eligible expenses:**

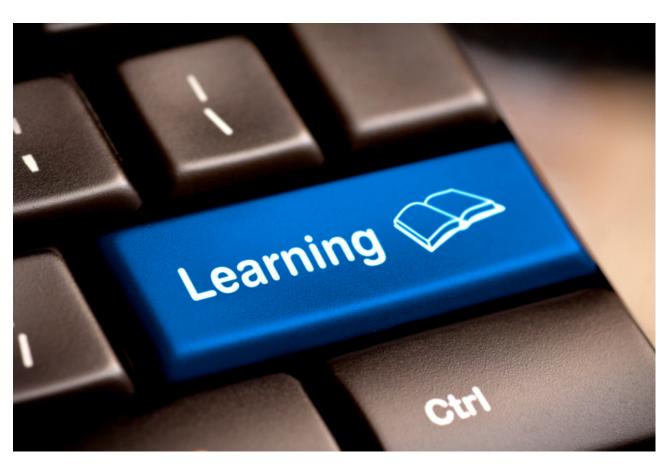
- (1) To respond to the public health emergency or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality;
- (2) To respond to workers performing essential work during the pandemic by providing premium pay to eligible workers of the State, territory, or Tribal government that are performing such essential work, or by providing grants to eligible employers that have eligible workers who perform essential work;
- (3) For the provision of government services to the extent of reduction in revenue such State, territory, or Tribal government due to the emergency; or
- (4) to make necessary investments in water, sewer, or broadband infrastructure

\*Funds can be transferred to private nonprofits, a public benefit corporation involved in transportation of passengers or cargo, or a special-purpose unit of State or local government

#### **Ineligible expenses:**

(1) Cannot be deposited into pension funds

## **Coronavirus Capital Projects**



**Funding available:** \$10 billion available from the Treasury:

- Each state, DC, and Puerto Rico will receive a minimum allocation of \$100 million.
- \$100 million will be divided amongst other U.S. territories.
- \$100 million will be designated for Tribal governments and Native Hawaiian use.

Of remaining funds, states will receive an additional allocation based on their population (50%), number of individuals living in rural areas of the state as a percentage of the U.S. rural population (25%), and proportion of the state's population of households living below the poverty line (25%).

**Eligible expenses:** Funds must be used to carry out critical capital projects that are directly related enabling work, education, and health monitoring, including remote options, in response to the pandemic.

## **Local Assistance and Tribal Consistency Fund**

**Funding available:** \$2 billion to counties and tribal governments that face a negative revenue impact due to a federal program or changes to a federal program. The Treasury will develop a distribution formula based on each eligible county's economic conditions, such as poverty and unemployment rates, household income and land value.

- \$750 million per year for fiscal years 2022 and 2023 will be distributed amongst eligible revenue sharing counties (counties who are independent of any other local unit of government, are principal providers of government services in their area, and have experienced negative revenue impact due to changes in a Federal program)
- \$250 million per year for fiscal years 2022 and 2023 to eligible tribal governments.

**Eligible expenses:** Funds may be used for any governmental purpose other than a lobbying activity.

Deadline: Funds must be spent by September 30, 2023.



Other COVID funding

### **Coronavirus Relief Fund**

**Funding Available:** The US Treasury allocated \$150B to states, territories and tribes based on population. Each state to receive a minimum of \$1.25B. (No new funds were allocated in the CRRSAA or ARP)

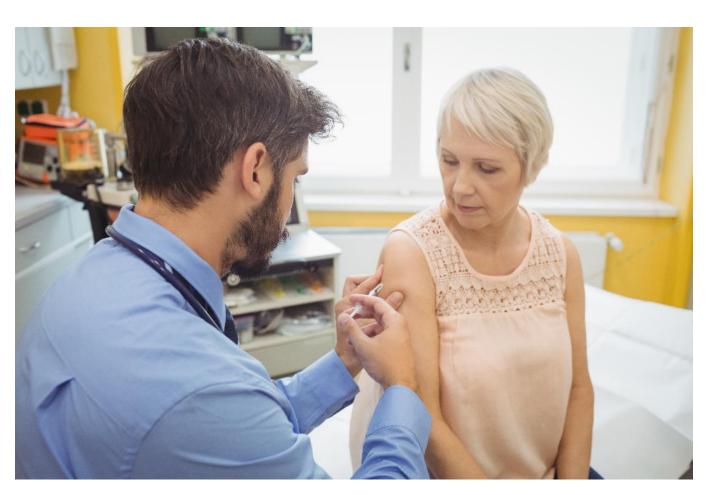
**Flow of Funding:** State applied for funding directly. Counties and cities of 500,000+ residents also applied directly. (*This already happened*)

Cities and counties of fewer than 500,000 must request funding from their State. Each state will announce a different process for distribution.

Eligible Uses Cases: (1) Costs incurred due to the COVID-19 public health emergency; (2) Costs not accounted for in the government's most approved budget; and (3) Costs incurred between March 1, 2020 and December 31, 2021 (this is a one-year extension of this deadline)



# Funding for Community Health Centers and Community Care



**Funding Available:** \$7.6 billion dollars through the Center for Disease Control.

Flow of Funding: Appropriates funds to the Department of Health and Human Services (HHS) to be distributed to community health centers.

Eligible Uses Cases: (1) Vaccine planning, preparation, distribution, and tracking (2) COVID-19 testing, monitoring, and contract tracing, including mobile testing and vaccinations (3) Health care workforce expansion (4) Health care services and infrastructure modification (5) Community outreach related to COVID-19

**Deadline:** Funds are available until expended.

# Elementary & Secondary School Emergency Relief Fund

**Funding Available:** \$121,974,800,000 available through the Department of Education.

**Flow of Funding:** State Education Agencies, who will regrant to local education agencies (LEAs) and charter schools with LEA status within 60 days of receiving funds.

Eligible Uses Cases: Eligible use cases include (1)
Purchasing EdTech to facilitate continued learning (2)
Addressing learning loss among students (especially those considered "at-risk") (3) School facility repairs/improvements to reduce risk of COVID exposure/transmission and (4) Projects to improve indoor air quality at school facilities

**Deadline:** Funds must be spent by September 30, 2023.



# **Higher Education Emergency Relief Fund**

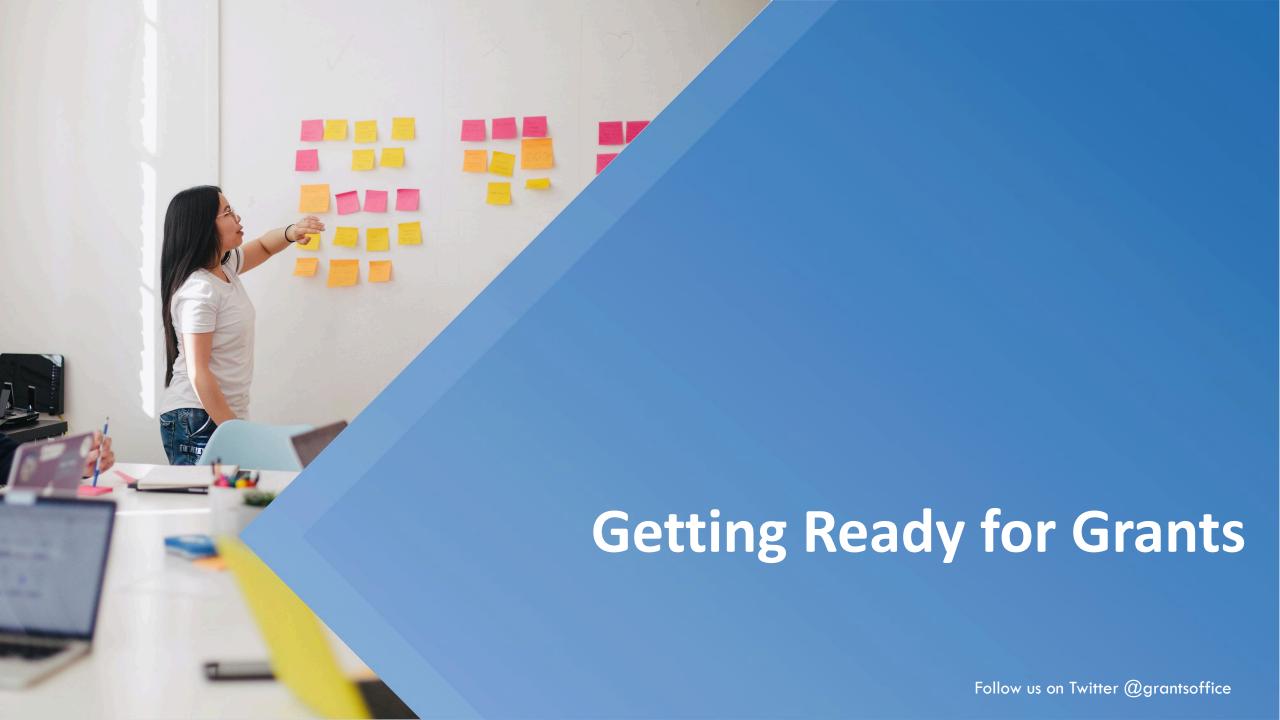


**Funding Available:** \$39.58 billion available through the Higher Education Emergency Relief Fund.

Flow of Funding: Funds are directly allocated to eligible IHEs. Allocations and application information from the Education Secretary are forthcoming.

Eligible Uses Cases: IHES may use a portion of the funds to defray expenses associated with coronavirus (including lost revenue, reimbursement for expenses already incurred, technology costs associated with a transition to distance education, faculty and staff trainings, and payroll).

**Deadline:** Funds remain under obligation until September 30, 2023, although an earlier deadline may be put on their use.



# Identify your Preferred Grant Source and Expected Type Competition

### **External Grant Competition**

One department applying for one competitive grant opportunity.

### **Internal Grant Competition**

Multiple departments and multiple projects seeking funding from the same grant opportunities.

## **Begin Brainstorming**

Start by brainstorming how you can align your desired technology initiatives with the funder's prerogatives:

Who in our agency needs grant funding?

What technology needs does this group have?

Why do they need this technology?

**How** much money do they need?

When do they need it?



## Make the Connections

Take time to brainstorm how you could position your technology needs within the prerogatives of the grant program.



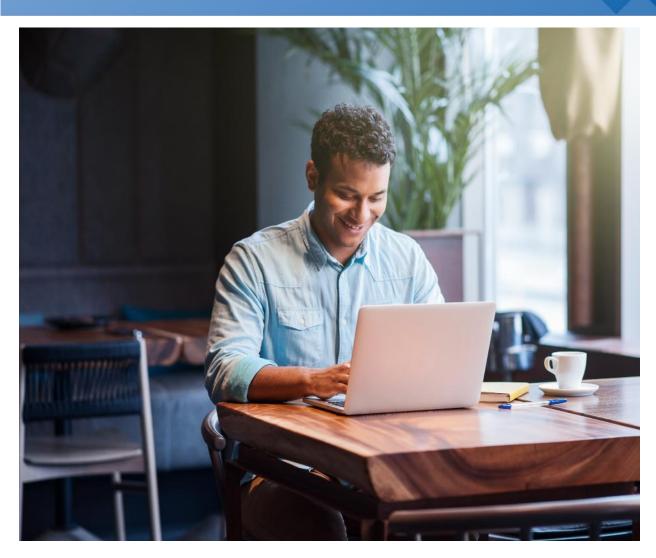
# Sample Outcome: Reduce the "digital divide" in your community

### Adding Wi-Fi hotspots at the library will...

- Allow patrons to safely access the internet from the parking lot to remain socially distanced
- Provide internet access to those who don't have it at home
- Allow school-age children to take advantage of distance learning opportunities offered by their school
- Allow access to IP-limited library subscriptions to databases and educational services



# Sample Outcome: Increase your agency's remote work capabilities



### Purchasing new laptops for staff will...

- Allow them to continue delivering vital services to constituents while working remotely
- Reduce the need for staff in office
- Increase responsiveness time to public without requiring additional staff

# **Gather Components of a Winning Proposal**



- Basic Organization Description
- Statement of Need
- Project Description
- Plan for Hardware/Software
   Deployment
- Anticipated Project Benefits
- Plan for Future Funding/Sustainability



SHI
Grant Support
Program





GRANTS OFFICE empowering communities

## **SHI Grant Support Program**

## Available across all areas of public sector

- Local Government
- Public Safety Agencies
- Courts and Correction Institutions
- K-12 Education
- Higher Education
- Hospitals and Regional Health Organizations

# **Step-by-Step Process**

**Customized Grant Funding Research** 

• Coordinate with your SHI Representative to request personalized grants research for your agency and its upcoming technology projects.

**Grant Project Consultation** 

- Review grants research with a Grants Office team member.
- Select 1-2 best fit grant funding opportunities for your project.

Proposal Development

- Draft grant materials.
- Receive equipment quote from SHI.
- Receive proposal review and feedback from Grants Office.
- Submit grant proposal.



# **SHI Grant Support Program**

Contact your SHI Representative or visit <a href="www.shi.com/grants">www.shi.com/grants</a> to learn more today!

