

Trade-In an Old UPS for the New Vertiv™ Liebert® PSI5 Lithium Ion UPS



Upgrade your customer's aging UPS to our cost-saving and reliable Lithium-Ion technology

Program Overview

Score a win-win for you and your customers, with the Vertiv™ Trade-In program, when you upgrade their existing UPS with our state-of-the-art Vertiv™ Liebert® GXT or Vertiv™ Liebert® PSI UPS systems, including our new **Vertiv™ Liebert® PSI5 Lithium Ion UPS!**

Why?

- A 52.5% discount off from Vertiv list price
- We will help you spec and recycle their existing UPS

How?

- Available as front end discounts via distribution
- Discount can be applied to a new UPS of up to four times the traded power rating



Our process is simple:

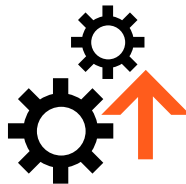
- 1. Register your deal** - to ensure your customers are eligible for discounts. For existing deal registration reach out to our sales team.
- 2. Let us know the existing UPS to be replaced** - Vertiv will accept any competitive single phase UPS.
- 3. Done!** - After deal reg and providing information to our sales team, a shipping label will be provided.



Our commitment to you and your customer:

All returned units are shipped to a verified recycling partner where the units are destroyed, and the scrap is recycled.

A certificate of destruction will be available upon request for your customer for their records.



Upgrade your customer to the most reliable UPS technologies

The Vertiv Liebert PSI5 Lithium Ion UPS batteries last twice as long as a traditional UPS with VRLA batteries and recharge back to 100% in 2 hours or less. Your customer will save more over the life of the UPS with fewer or no battery replacements.

Vertiv Liebert PSI5 Lithium Ion Models

Specs	Mfr Part Number	Item #
1500VA/1350W	PSI5-1500RT120LI	38149476
3000VA/2700W	PSI5-3000RT120LI	38149396



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