

VEEAM

Founded:	2006	Offices	35+ countries
Revenue bookings:	\$1B+ (2019)	Doing business in	160 countries
Employees:	4,000+	Partners	70,000+
HQ:	Baar, Switzerland	Customers	360,000+

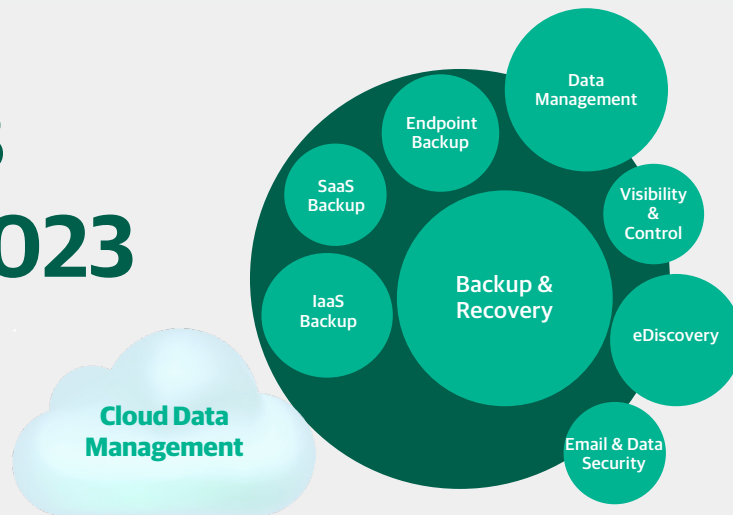
VISION

To be the most trusted provider of **Backup** solutions that deliver **Cloud Data Management**

CLOUD DATA MANAGEMENT MARKET

\$31B
by 2023

6.7% 5 yr.
CAGR



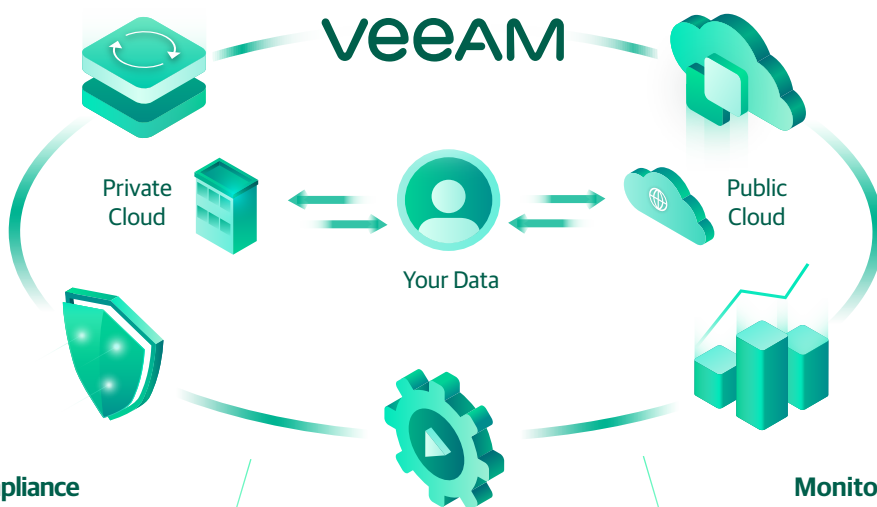
13 YEARS OF INNOVATION

Backup & Recovery

Intuitive Backup that "Just works!"
Fully software-defined

Cloud Mobility

Portability of cloud workloads
Cloud-scale storage



Governance & Compliance

Data security and compliance assessment
Patch/update testing before deployment

Orchestration & Automation

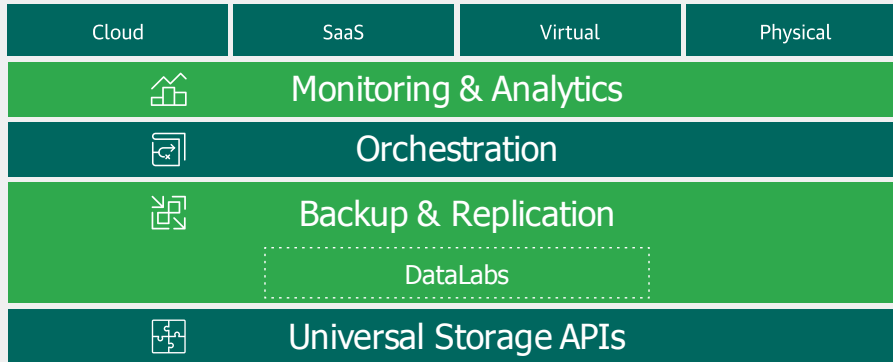
DR documentation and testing
Data Re-Use for DevOps

Monitoring & Analytics

AI-driven monitoring/diagnostics
Automated remediation

VEEAM CLOUD DATA MANAGEMENT PLATFORM

A Single Platform for Cloud, Virtual and Physical



WHY VEEAM



Simple

Granular recovery, analytics, scalable architecture



Flexible

Software-defined, hardware agnostic, cloud ready



Reliable

100% tested, portable data format, "it just works"

#1

Market Share in EMEA and #4 worldwide

360K+

Customers worldwide, 4K new each month

82%

of the Fortune 500 trust Veeam with their data

75

Net Promoter Score 3X above average

70K+

Value Added Resellers and Service Providers

170+

Top Industry Awards

INDUSTRY RECOGNITION

Gartner

2019 (3 years in a row): "Gartner Magic Quadrant for Data Center Backup and Recovery recognizes Veeam as a Leader."



Ovum decision matrix

"Veeam is one of the clear market leaders among data Availability and protection solutions for the cloud era."



"Veeam leads the data protection and recovery software market with revenue growing by 12.4% YOY in 2H 2018."



"Listed as one of the best cloud companies on the Forbes Cloud 100 List from 2016-2019."

BROAD ECOSYSTEM OF PARTNERS



CUSTOMER LOVE

91%

completely satisfied with Veeam

67%

of Global 2000 are Veeam customer

91%

recommend Veeam solutions

91%

likely to renew