



PLANTRONICS + POLYCOM  
**NOW TOGETHER**  
**AS POLY**



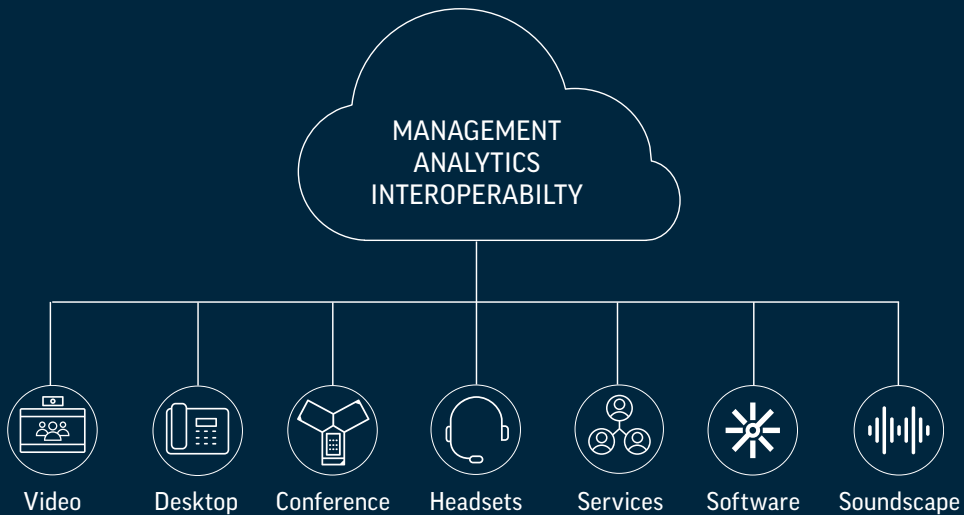
## POLY STRATEGY

Plantronics and Polycom are now Poly, the global communications company that powers authentic human connection and collaboration

Our comprehensive set of smart endpoints for unified collaboration span personal and group communication, with a full range of headsets, desk and conference phones, and video collaboration solutions.

Our cloud software and services provide advanced management, analytics, and the insights that drive first-rate business decisions.

Wherever and whenever you communicate or collaborate, we make the experience as genuine as face to face. Bringing the world closer. One to one. One to many. Many to many.



## POLY SOLUTIONS FOR MICROSOFT

Poly and Microsoft are long-term partners committed to making your meetings work. The high-quality voice, video and video-interoperability solutions work seamlessly with Microsoft Teams and Skype for Business, and are designed to let your teams connect simply and unify collaboration. Poly solutions protect your investments by enabling existing video and voice conferencing equipment to work easily with your current and future Microsoft collaboration platforms. Plus, the Poly Professional Services team provides you with the expertise to plan, deploy, operate and support your Microsoft solution environment.

### **OUR VALUE TO OUR CUSTOMERS AND PARTNERS**

- **Business leaders**—More ways to improve communication and collaboration, and thus improve productivity.
- **IT managers**—More insights and interoperability that help anticipate maintenance needs, solve problems remotely, and reveal the ways users interact with their systems and work environment.
- **Business partners**—More opportunities as we work together to give our customers more of what they want.

### **MAKING A DIFFERENCE FOR YOUR BUSINESS**

- Everywhere the communications and collaboration clouds touch the individual, we are there to provide the most human experience.
- We uniquely understand the modern environment—we live it!—and are developing new solutions to bring humanity back to the office, as well as creating consumer solutions for targeted markets that expand on our proven expertise.
- We provide the management insights built on data and analytics to make it all work better, smarter, easier.

# WORK WITH A SINGLE SOLUTION PROVIDER FOR ALL YOUR COMMUNICATION NEEDS FOR MICROSOFT TEAMS OR SKYPE FOR BUSINESS



## VIDEO

Enhance your customers' meetings with HD video and content collaboration solutions designed specifically for Skype for Business and Microsoft Teams meeting rooms.

The **Polycom + HP Microsoft Teams Room System Bundle** is a native Microsoft room system that combines the familiar Microsoft Teams and Skype for Business experiences with the most versatile HP Microsoft Teams Room System and Polycom's legendary audio and video quality for rooms of any size.

Polycom offers a variety of room solutions and camera options, such as **Polycom EagleEye IV USB**, **Polycom EagleEye Director II** and the new **Polycom Studio**, which delivers business-class audio and video capabilities in an easy-to-use USB bar.



## VIDEO INTEROPERABILITY

**Polycom RealConnect** for Microsoft Teams or Skype for Business provides video interoperability with standards-based video endpoints such as Polycom and Cisco, using Microsoft Outlook for scheduling, and enabling one-click join functionality. Now available as a cloud service or through on-premises collaboration infrastructure.



## DESKTOP

In the office, at home or on the go, Poly delivers the broadest set of voice devices for Microsoft Office 365.

**Polycom VVX** line offers solutions that are certified for Skype for Business, both online and on-premises and connects to Microsoft Teams via a voice gateway.

**CCX 500 and CCX 700**—our new native Microsoft Teams capable phones—are coming soon in 2019. CCX 500 and CCX 700 business media phones extend Microsoft Teams straight to your desktop phone so that your contacts list, calendar, and meetings are fully integrated. CCX General Availability—to be announced.

**Plantronics Elara 60 Series** is a mobile phone station that simplifies life for the mobile-first user with either iOS or Android, extending Microsoft Teams and Microsoft Cortana voice assistant to a desk-phone-like experience.



## CONFERENCE

Customers looking for phones for their Microsoft Teams and Skype for Business communications turn to Polycom when they want high-quality audio and innovative features.

**Polycom Trio** sets the conferencing standard for phones, letting you easily start your Microsoft Teams or Skype for Business calls with one touch-to-join calendar integration.



## HEADSETS

Plantronics headsets are designed with today's business professional in mind, enabling rich audio connections no matter what your workstyle is or where you touch down. Plantronics headsets are certified for Skype for Business and compatible with Microsoft Teams. Microsoft Teams Certification is pending.

The **Plantronics Voyager** family of Bluetooth wireless headsets provides seamless, multi-device connectivity for today's workforce.

The **Plantronics Savi** family provides a selection of DECT wireless headsets that offer best-in-class sound quality and device connectivity, long-range and hands-free mobility and hours of talk time for ultimate efficiency.

The **Plantronics Blackwire** family gives you a broad selection of corded UC devices that deliver outstanding audio quality and reliability, ease of use and price points to meet any budget.

The **Plantronics Calisto** speakerphone family delivers high-quality audio solutions for small conference or huddle rooms and personal conferencing.



## SERVICES

The Polycom Professional Service team provides you with the expertise to effectively plan, deploy, operate and support your Microsoft solution environment. For global organizations, the forthcoming Managed Services for Microsoft Teams will provide a one-stop shop experience to ease the move to Microsoft Teams.



## SOFTWARE

Boost business results when you add a software solution to monitor and maintain your devices and headsets. Drive the adoption of new initiatives, troubleshoot issues and manage inventory more effectively.

Add **Plantronics Manager Pro SaaS** or **Polycom Device Management Service** for access to actionable insights to improve business processes, employee performance and compliance.



## SOUNDSCAPE

**Plantronics Habitat Soundscaping** solution uses natural sounds, complementary visuals and intelligent software to build an environment that fosters personal concentration and team collaboration, while also increasing employee wellness.