



MiCloud Connect CX for Sales

Supercharge your inside sales team with smart software that converts more leads to customers.

Unleash Your Inside Sales Team

Your inside sales team is the lifeblood of your company. You invest hefty amounts in training and coaching on prospect engagement in an attempt to improve results. Yet only 33% of inside sales rep time is spent actively selling. That's where MiCloud Connect CX for Sales comes in.

With MiCloud Connect CX for Sales inside sales teams take and make more calls, have the right information at their fingertips to better engage prospects, and get the feedback and coaching they need to convert and close more business.

And it's fully integrated with Salesforce, so you can get up and selling in minutes.

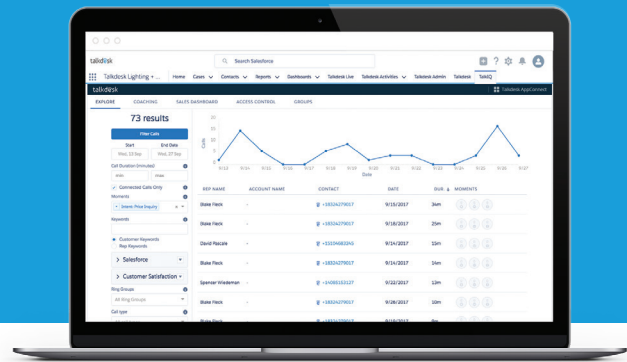


More At Bats

Notoriously low connect rates make it hard to reach potential buyers. Reps often waste time searching in multiple information repositories, battlecards, and playbooks to answer questions. MiCloud Connect CX for Sales increases inbound and outbound call throughput so your reps have the most opportunities to engage with prospects.

Conversations that Convert

Nothing deflates a selling opportunity more than "I'll have to get back to you on that." To increase the effectiveness of inside salespeople and drive better results, MiCloud Connect CX for Sales offers a powerful set of intelligent features that help you increase sales conversion rates.



The Most Powerful Capabilities for your Inside Sales Team

Mitel Connect CX for Sales Features



POWER DIALING

Increases connect rates for outbound prospecting by 30%+ and talk time by 300%+ per hour.



VOICEMAIL DROP

Select a pre-recorded voicemail to leave for prospects' inboxes.



LOCAL PRESENCE

Allows reps to use a local number which increases likelihood of an answer.



SALESASSIST™

Uses AI and Voice analytics to identify relevant conversations, find the best answer and present those answer to reps in real time.



CALL RECORDING

Enables coaching to ensure call quality and consistency standards.



VOICE ANALYTICS

Uses AI to identify successful sales calls in order to scale learnings across the sales team.



CALLBAR

Easy floating app for click-to-call and unified access to CRM and tools like Zoominfo, Outreach, SalesNavigator, etc.



OUT-OF-BOX SALESFORCE INTEGRATION

Provision in minutes with integrated softphone, call logging, native reporting, and automations.



CLOUD IP SOLUTION

The flexibility to add reps anywhere around the world without requiring IT help.

mitel.com/micloud-connect-cx


Powering connections