The Total Economic Impact™ Of Forcepoint’s Web Security Cloud And Email Security Cloud

Through a customer interview and data aggregation, Forrester concluded that the Forcepoint solutions have the following three-year financial impact.

### SUMMARY OF BENEFITS

Three year risk adjusted

- $743K
- $33K
- $119K

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reduced risk of a security breach</td>
<td>$33K</td>
</tr>
<tr>
<td>Reduced management of malware incidents</td>
<td>$119K</td>
</tr>
<tr>
<td>Reduced management of phishing incidents</td>
<td>$743K</td>
</tr>
</tbody>
</table>

### VOICE OF THE CUSTOMER

**Manager of network services, manufacturing**

- "For us, it was very important to have a cloud solution available, whereby every location has an entry point into the cloud relatively close by."

- "The ability to block web traffic to specific pages does two things: First, it keeps the viruses out. Secondly, it prevents reputation damage."

**Manager of network services, manufacturing**

This document is an abridged version of a case study commissioned by Forcepoint titled: The Total Economic Impact Of Forcepoint Web Security Cloud And Email Security Cloud, June 2017.