

Cohesity + Cisco: Integrated, Next-Generation Data Management

Data is everywhere. The more it grows, the more challenging it is to manage. Add potential threats, and your most valuable business asset demands a new, more modern perspective.

The Cohesity-Cisco collaboration enables your organization to take a next-generation approach to data management. Integrated solutions secure and unify data across on-premises, cloud and edge sites and streamline IT and security operations—all while delivering an exceptional end-to-end Cisco experience.



One platform, one UI

Integration between Cohesity and Cisco Intersight, Cisco Unified Computing System (UCS), Cisco HyperFlex and Cisco SecureX



Rapid deployment

Cisco Validated Designs for data protection, backup and file services, and more



Single point of contact

Cisco-provided purchasing and support

Benefits of Cohesity + Cisco UCS

- **Less risk** – Fewer attack surfaces, fast recovery
- **Easy management** – A single, easy-to-use UI
- **Easy cloud integration** – Public cloud economics and elasticity
- **Nondisruptive upgrades** – Pay as you go, scale-out architecture
- **Better SLAs** – Higher performance, distributed architecture
- **Consolidated footprint** – No more data and infrastructure silos
- **Lower TCO** – 70% or more savings
- **Greater value** – Insights from third-party apps



The numbers are in

When Forrester evaluated the potential financial impact of Cohesity on Cisco UCS¹, they found that organizations:

- Realized a three-year ROI of 150%
- Had a 12-month investment payback
- Reduced backup and recovery time by 83-99%
- Enabled 80% faster deployment with Cisco-validated designs
- Made backups more resilient to ransomware attacks
- Eased transition to the cloud

Customer successes



Quantium

Freed up 80% more IT staff time previously spent managing backup and recovery



The Master Group

Improved data recovery time by 900% and returned 125 days of IT productivity



Arnold Clark

Reduced hundreds of backup jobs to just 5 policies with 2.7x data reduction



“There was already 100% consensus among our engineers that the Cohesity-Cisco solution worked reliably, was easy to use, and we were all more productive with it. Now, there’s also agreement that Cohesity is the best solution to combat ransomware attacks.”

John Gaede, Director of Information Services, Sky Lakes Medical Center

Use cases

- Simplified backup and instant recovery at scale
- Scale-out NAS
- Easy, flexible hybrid and multi-cloud integration
- Better search with backup and unstructured data

Cohesity Certified Cisco UCS Nodes

Cohesity Certified Node	Raw Capacity (TB) / Node
Cisco UCS C220-M5 (Compute)	0
Cisco UCS C220-M5 (ROBO)	8 / 16
Cisco UCS C220-M5	12 / 24 / 36
Cisco UCS C240-M5	48 / 96 / 120
Cisco UCS C220-M5 (All-Flash)	76 / 80

Certified systems and simple engagement

Cohesity software running on certified Cisco UCS C-Series, S-Series and X-Series configurations is integrated with Cisco Intersight, Cisco HyperFlex and Cisco SecureX. Configuration and deployment is a snap thanks to available Cisco Validated Designs. For an optimal purchasing, deployment and support experience, the Cohesity-Cisco solutions are available through the Cisco SolutionsPlus program and can be ordered directly from Cisco’s Global Price List. Support options from Cisco include Cisco Solution Support for primary point-of-contact support.

Learn more at www.cohesity.com/cisco



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