



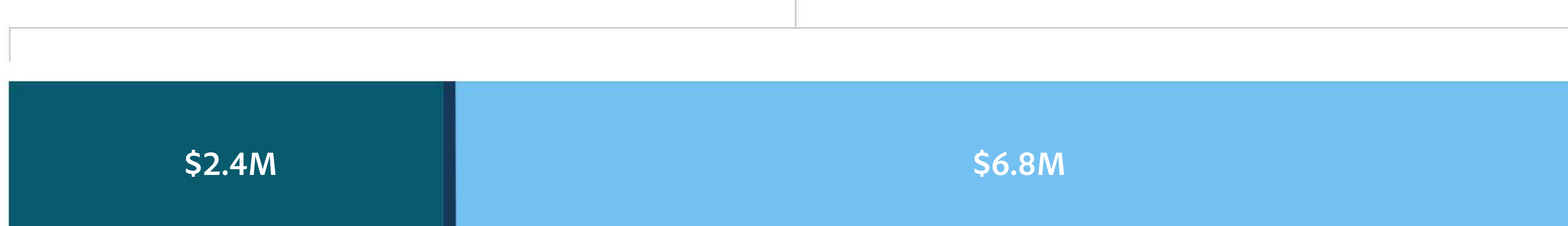
Enterprises save millions by integrating Adobe Document Cloud with Microsoft 365.

Forrester interviewed Adobe Document Cloud and Microsoft 365 customers and calculated the potential return on investment (ROI) over three years.

Summary of benefits

\$9.1M

Total present value (PV) (over three years)



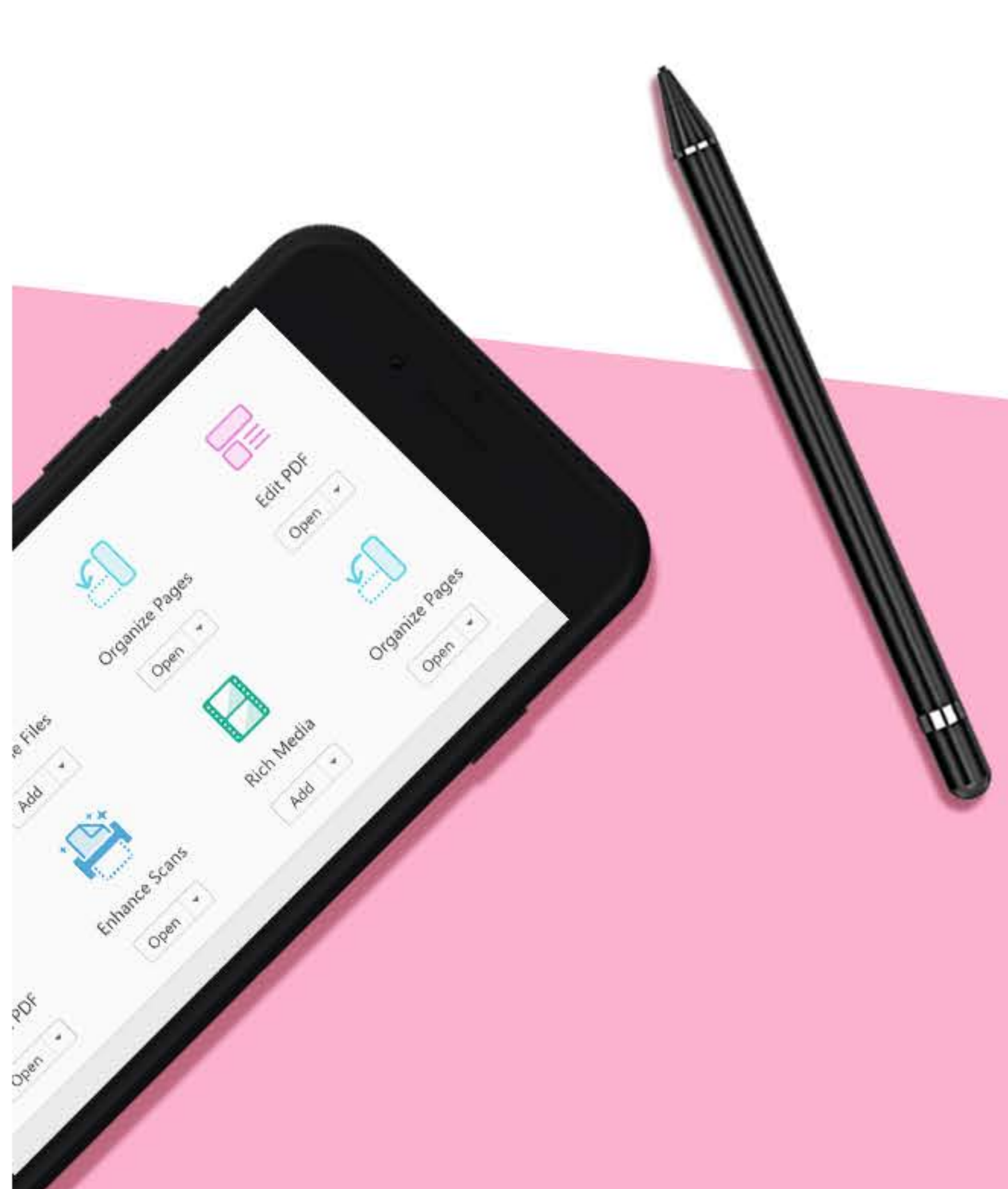
■ Adobe Acrobat DC

■ Adobe Sign

Using Microsoft 365 with [Adobe Sign](#) and [Adobe Acrobat](#) together has the potential combined benefits of \$9.1M over three years.



Customers interviewed saved time and costs in key areas including [digital enrollment](#), printing and shipping, and governance.



Time is money



28x faster cycle times

For documents requiring signatures, using Adobe Sign from within the Microsoft applications employees use every day replaces inefficient, error-prone manual document signing processes.



65 hours saved

Users saved 65 hours per year using Adobe Acrobat DC with Microsoft 365 apps by digitizing paper-based tasks, reducing re-work through converting and editing PDFs, and leveraging mobile capabilities to continue workstreams outside the office.



2 hours reduced

Spending less time to enroll and onboard new employees and customers translates to an improved customer experience and lower drop-off rates.



570 hours saved

By reducing support costs and eliminating as many as 95 help desk tickets each month, IT saves time.



1.5 hours saved

Sales reps saved time with each transaction using Adobe Sign from within Microsoft Dynamics, leading to faster sales cycles.



Savings across the organization

\$1.2M

Saved in printing and hardware costs over 3 years

\$675

Saved per employee per year with Adobe Acrobat DC and an average of \$6 per document with Adobe Sign



FORRESTER®

This document is an abridged version of a spotlight report Adobe Document Cloud & Microsoft 365: Improving Digital Experiences and Driving Significant Savings, based on "The Total Economic Impact" of Adobe Sign, a commissioned study conducted by Forrester Consulting on behalf of Adobe, August 2019.