

# Cloud Optimization with SHI and AWS Marketplace



As cloud infrastructures grow and companies invest more in the cloud, it's more important than ever to ensure you are maximizing your spend.

SHI's Cloud Optimization Services are **designed to grow with you** as your business continues to adopt and modernize cloud services, providing visibility to help provide control and reduce costs.

**\$332B**

End-user spending on public cloud services is forecast to grow in 2021 to total \$332.3 billion<sup>1</sup>

**35%**

Cloud infrastructure spending grew 35% to \$41.8B in Q1 2021<sup>2</sup>

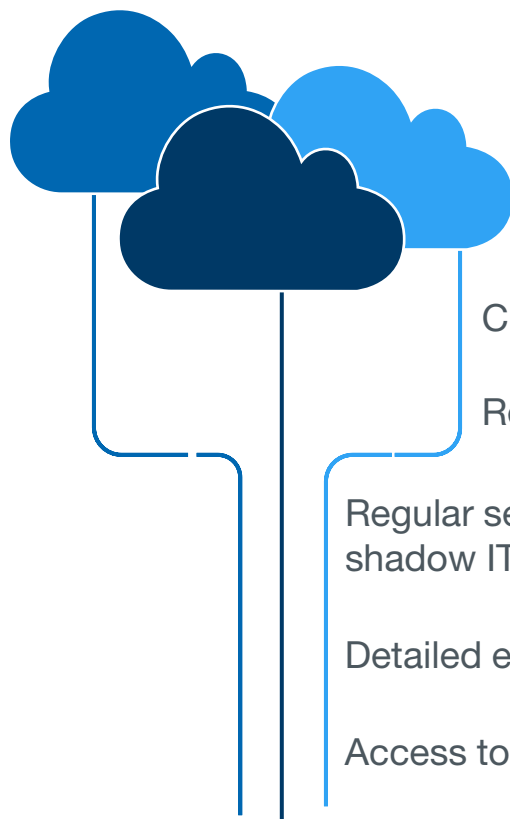
**67%**

By the end of 2021, 67% of all enterprise infrastructure will be cloud-based<sup>3</sup>

## Cloud Optimization Services in AWS Marketplace

SHI uses a proven cost reduction and governance methodology that achieves cost reduction through both procurement and technology optimization.

Save between  
**20-40% off**  
your monthly cloud consumption



### Benefits

- Customized consumption and spend assessments
- Reduced cost in overhead and year-over-year revenue
- Regular security and governance reviews to protect against shadow IT, non-compliance and cloud sprawl
- Detailed expenditure, usage reporting and budgeting tools
- Access to SHI's 24/7 Cloud Services Desk technical support

With SHI Cloud Optimization Services in AWS Marketplace, you get:

- An initial assessment to determine potential areas of optimization
- A 12-month optimization plan
- Access to SHI's Cloud Optimization Platform and platform support
- For qualifying customers, regular analysis, recommendations, and review sessions led by a SHI Cloud Optimization Consultant

## AWS Marketplace and SHI

As a trusted partner, SHI understands your business and provides the support you need. Furthermore, you receive the same fast and friction-free purchase experience you're accustomed to in AWS Marketplace.



[Contact us](#) to get started on your cloud optimization journey today.

<sup>1</sup>Gartner

<sup>2</sup>Venturebeat

<sup>3</sup>Findstack