



AWS MARKETPLACE

Consulting Partner Private Offer

AWS Marketplace is a curated digital catalog of software, data and services that makes it easy for your organization to find, test, buy, deploy and manage software and data products that run on AWS.

With the introduction of the Consulting Partner Private Offer (CPPO) program, SHI can now offer greater discounting on some of the most popular AWS Marketplace vendors.

BENEFITS OF USING SHI FOR YOUR AWS MARKETPLACE PURCHASES

With the CPPO program, you have a simplified way to purchase and manage your software and related services through your existing SHI account team.

Other benefits include:

- Manage costs with consolidated billing
- Leverage SHI's buying power relationships for deeper discounts
- AWS Enterprise Discount Program (EDP) retirement
- Flexible pricing, terms and payment schedule options
- White glove renewal management for AWS Marketplace purchases

LEVERAGE THE POWER OF THE CLOUD ...

Drive next-generation infrastructure strategies while optimizing and streamlining the business of IT. SHI and AWS Marketplace can help you:

- Streamline the procurement of cloud products, software and licensing
- Eliminate buying licenses up front and focus on consumption-based usage as needed
- Simplify complex licensing structures vs. traditional on-premises licensing models

STREAMLINED PROCUREMENT AND OPERATIONS

- Consolidated billing
- Custom pricing and terms
- Easy license management and renewals
- One Click procurement

FLEXIBLE CONSUMPTION AND CONTRACT MODELS

- Finance with SHI Capital
- Hourly & monthly
- Annual & multi-year
- Consulting Partner Private Offers
- Flexible pricing

To learn more or get started, contact your SHI Account Executive.