



Polycom RealConnect

Connect Group Series and other standards-based endpoints into Teams or Skype for Business meetings simply through our cloud-based interoperability service.

Executive Briefings

An Executive Briefing is a powerful and persuasive sales tool and one of Polycom's most important sales resources. When you partner with the Polycom Executive Experience Center (EEC) team, we share and understand a customer's unique challenges, collaborating to deliver a tailored briefing that secures and strengthens a long-term relationship with customers and partners.

The Polycom Executive Experience Centers and Solution Centers offer business and enterprise customers a special opportunity to experience one-to-one time with Polycom executives and subject matter experts to identify real-world business and technology strategies applicable to their business challenges.

To set up a one-of-a-kind briefing, contact your Polycom Account Manager.

For a map of EEC and Solution Center locations, go to: <http://www.polycom.com/company/about-us/executive-experience-center.html>

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

POLYCOM PROMOTION

Limited Time Offer! Polycom RealConnect for Microsoft Teams with Polycom RealPresence Group Series

What is RealConnect?

Polycom RealConnect Service, a cloud-based video interoperability service, provides connectivity from standards-based video endpoints to Teams and Skype for Business meetings. The video interoperability service allows customers to leverage existing video assets and migrate to Microsoft Teams.

Polycom RealConnect for Microsoft Teams offers the following benefits:

- **Flexibility**—Cloud-based solution that can scale easily
- **Simplicity**—The service is operated, managed and supported by Polycom. No hidden operating costs
- **Stability**—The solution is a global deployment with iterative approach to maintenance updates
- **Confidence**—The service is fully supported by Polycom/Microsoft giving customer peace of mind
- **License Portability**—The same concurrent license supports Skype for Business on-premises, online, and Microsoft Teams meetings

What's the offer?

Purchase two or more of Polycom RealPresence Group Series 500 with EagleEye IV x 12 camera and receive an equal number of RealConnect for Teams subscriptions (4877-09900-651) that provide access to the Polycom RealConnect interop service for Microsoft Teams for 9 months at no extra cost.¹

When does the offer expire?

March 31, 2019.

To take advantage of this offer, please contact your local Polycom representative or a certified Polycom Channel Partner.

1. In order to make calls to the RealConnect Service over the internet, firewall traversal must be available for video endpoints to establish connection and receive media. The RealConnect Service does not include a firewall traversal solution.