The Total Economic Impact[™] Of Palo Alto Networks

FORRESTER®

Through three customer interviews and data aggregation, Forrester concluded that the Palo Alto Networks security platform has the following three-year financial impact.

BUSINESS BENEFITS



\$1.3 million in end user productivity value recovered.



20% reduction in IT helpdesk requests relating to endpoint security.

\$3.9M NPV 65% ROI \$9.9M

BENEFITS

SECURITY GAINS BY THE NUMBERS



28,883 hours saved

Hours of work avoided in resolving security incidents by SecOps yearly.



\$4.75M saved

Savings realized in security management over a three-year period.

VOICE OF THE CUSTOMER

"It's not a matter of not enough data for our security managers, but really a matter of too much data that didn't correlate. Palo Alto Networks is a part of our incident response process - in gathering all the telemetry and pointing our managers to where they really needed to look."

Manager of operations, healthcare provider

*PV - Present Value



This document is an abridged version of a case study commissioned by Palo Alto Networks titled: The Total Economic Impact of Palo Alto Networks, March 2018.