The Total Economic Impact™ Of The Intel Unite® Solution

Through four customer interviews and data aggregation, Forrester concluded that the Intel Unite® solution has the following three-year financial impact.

*Based on Forrester Total Economic Impact™ Study Commissioned By Intel (February 2019)

**SEAMLESS INTEGRATION**

“We like that Intel Unite fit with our current management modules, the interface was easy to use, it supported the platforms we had at the time, and offered flexibility for tools we will work with in the future.”

*Senior technology architect, healthcare technology industry*

**INTEL UNITE SOLUTION BENEFITS**

- Telemetry data helps optimize physical space and promote efficiency.
- Flexible platform enables creative use-cases and ad-hoc collaboration spaces.
- Share multiple screens, switch between presenters, and present from anywhere with no cables.

“We quickly figured out that if we could eliminate the cable run in each conference room, we could save a good amount of money. The savings ended up paying for the Intel Unite solution hardware and then some.”

*Technical delivery lead, financial services industry*

**INTEL UNITE BY THE NUMBERS**

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reduced meeting downtime by 15%</td>
<td>$130K</td>
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<tr>
<td>$66.8K: Cabling cost avoidance</td>
<td>$742K</td>
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<tr>
<td>$169K: Increased meeting productivity</td>
<td></td>
</tr>
<tr>
<td>$507K: Reduced meeting downtime</td>
<td></td>
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</table>

*Based on deploying 150 devices at $700/device over 3-years.

This document is an abridged version of a case study commissioned by Intel titled: The Total Economic Impact Of The Intel Unite Solution, February 2019.