INTRODUCTION
A federal government agency with operations throughout the country needed power protection equipment in hundreds of locations. Remote management capabilities and TAA compliance were critical, and the project had an ambitious three-month implementation schedule.

REQUIREMENTS AND RESPONSES
1. Most U.S. federal agencies require vendors to meet TAA specifications.

The Trade Agreements Act is intended to promote products made in the United States or in countries with free trade agreements. When this project was initiated, few vendors offered TAA compliant power protection equipment.

2. Accountability was also important for logistics and communication.

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RECOMMENDATIONS
The reseller and CyberPower prepared the following TAA compliant UPS systems and surge protectors—all before the requested delivery date:

- (277) 1500VA UPS with remote management card and maintenance bypass switch
- (389) 3000VA UPS with remote management card and maintenance bypass switch
- (209) 5000VA UPS with remote management card and maintenance bypass switch
- (370) 8-outlet surge protectors

RESULTS
CyberPower and the reseller met the customer’s requirements—and earned a contract for an additional three years, for a total of four. Installations began in 2015 and are ongoing.