aws partner network

Premier

Consulting Partner

MSP Partner
Migration Competency
Well Architected
Storage Competency
Solution Provider

Optimize and Accelerate Your Cloud Adoption with SHI's AWS Services.

5 Key Benefits of Partnering with SHI

1) Frictionless Onboarding

- Guided walkthrough of the AWS console
- Hands-free account setup
- Onboarding of existing customers

2) Greater Transparency

- Proprietary tools, certified expertise, and professional and managed services to help track your AWS assets and spend
- SHI One Management for unified management of cloud accounts

3) Better Alignment

- Align your AWS usage and spend with business processes
- Net payment and financing options available
- Flexible technical support options

4) Industry-Leading Expertise

- Certified pre-sales experts, partners and technologies
- Self-service support, webinars, events and references to industry-leading best practice reference architectures
- Customized public cloud professional and managed services

5) Simplified Billing

- Pricing agreements and volume discounts
- Customized billing, simple monthly invoicing with chargeback processing

Why Partner with SHI for AWS?

RESOURCES
Assistance with cloud migration, modernization and management.

OPTIMIZATION
Strong focus on architecture and governance for increased efficiency.

HYBRID
Experience in both traditional data center & hybrid cloud.

PARTNERSHIPS
Industry-leading network for discounts and integration.

LICENSING
3rd party licensing assistance in the cloud.

PROGRAMS
Funding to accelerate cloud adoption.

PROVEN SUCCESS
Our $2 billion cloud business supports the cloud strategy of 17,000 customers.

SHI continues to invest in expertise and intellectual property across four core areas of practice.

Cloud Spend Optimization

Understand your cloud consumption and identify areas to reduce cost and increase efficiency.

- Architecture & Governance Review

  - Monthly analysis to identify waste and opportunities to automate
  - Customized cost management dashboards

- SHI-dedicated cloud optimization specialist – an extension of your cloud team
- Cloud asset management
- One-time assessment available

Storage & DR

Tier your storage to the cloud at a fraction of the cost.

- Lower operational costs of storage

  - Connect existing architectures to the cloud
  - Review tiering policies to ensure efficiency
  - Troubleshoot cloud connection
  - Best practice review and knowledge transfer

- Cloud Readiness Assessments

Workload Migration

Move to the cloud quickly and securely.

- Industry-leading tools and resources

  - Dedicated SHI-badged cloud engineers
  - In-depth cost analysis for multiple cloud platforms
  - Full migration plan provided

- Access to AWS funding program
- Migration & Architecture Review
- Best practice review and knowledge transfer

Managed Services

Drive technical staff and end-user adoption with SHI's Cloud Managed Services.

- SHI-developed cloud management platform for multi-cloud management
- Multiple tiers of support for all levels of adoption
- Dedicated technical account managers
- Cloud services advisor
- End-user training

For more information on our AWS Services, please contact your SHI Account Executive.