5 Key Benefits of Partnering with SHI

1) Frictionless Onboarding
   - Guided walkthrough of the AWS console
   - Hands-free account setup
   - Onboarding of existing customers

2) Greater Transparency
   - Proprietary tools, certified expertise, and professional and managed services to help track your AWS assets and spend
   - SHI One Management for unified management of cloud accounts

3) Better Alignment
   - Align your AWS usage and spend with business processes
   - Net payment and financing options available
   - Flexible technical support options

4) Industry-Leading Expertise
   - Certified pre-sales experts, partners and technologies
   - Self-service support, webinars, events and references to industry-leading best practice reference architectures
   - Customized public cloud professional and managed services

5) Simplified Billing
   - Pricing agreements and volume discounts
   - Customized billing, simple monthly invoicing with chargeback processing
Cloud Spend Optimization
Understand your cloud consumption and identify areas to reduce cost and increase efficiency.

- Architecture & Governance Review
  - Monthly analysis to identify waste and opportunities to automate
  - Customized cost management dashboards
- SHI-dedicated cloud optimization specialist – an extension of your cloud team
- Cloud asset management
- One-time assessment available

Storage & DR
Tier your storage to the cloud at a fraction of the cost.

- Lower operational costs of storage
  - Connect existing architectures to the cloud
  - Review tiering policies to ensure efficiency
  - Troubleshoot cloud connection
  - Best practice review and knowledge transfer
- Cloud Readiness Assessments

Workload Migration
Move to the cloud quickly and securely.

- Industry-leading tools and resources
  - Dedicated SHI-badge cloud engineers
  - In-depth cost analysis for multiple cloud platforms
  - Full migration plan provided
- Access to AWS funding program
- Migration & Architecture Review
- Best practice review and knowledge transfer

Managed Services
Drive technical staff and end-user adoption with SHI’s Cloud Managed Services.

- SHI-developed cloud management platform for multi-cloud management
- Multiple tiers of support for all levels of adoption
- Dedicated technical account managers
- Cloud services advisor
- End-user training

For more information on our AWS Services, please contact your SHI Account Executive.

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