



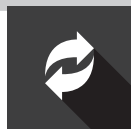
# WAYS TO [REDUCE] YOUR IT SPEND

We know your business is changing and you're having to adapt faster than ever before. We've listed specific services designed to help you reduce your IT spend in 2020 – better positioning your organization for long-term success.

## MAINTENANCE & RENEWAL MANAGEMENT

Start by reviewing your existing licenses and upcoming renewals. This is a general best practice for all organizations, during any time of the year.

REDUCE COSTS BY LEVERAGING PUBLISHER PROMOTIONS AND BUYING PROGRAMS



PROACTIVE NOTIFICATION OF **RENEWAL** PERIODS FOR ASSETS IN YOUR ENVIRONMENT

**IMPROVED** MANAGEMENT AND BUDGETING OF TECHNOLOGY AGREEMENTS



## UNDERSTAND OPPORTUNITIES

TO OPTIMIZE LARGE SPEND AREAS LIKE CISCO OR LONG TAIL PRODUCTS



## CENTRAL MANAGEMENT PLATFORM

TO HELP KEEP SPEND IN CHECK AND SECURE

## LICENSE UTILIZATION & CONSUMPTION

Many technology providers have changed their licensing models to provide organizations with more flexibility and capabilities. For example, your organization may have access to Microsoft Teams and not even know it. Maximize your license consumption and ensure you're using all features.

**UNCOVER** UNUSED APPS, LICENSES AND SHADOW IT



CUSTOMIZED CONSUMPTION AND SPEND ASSESSMENTS ON PUBLIC CLOUD USAGE

## PUBLIC CLOUD COST OPTIMIZATION

Gain full visibility into your public cloud usage analyzing cost, performance and compliance.

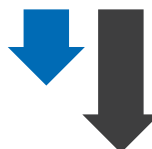


## ACCESS

TO SHI'S 24/7 CLOUD SERVICES DESK TECHNICAL SUPPORT AND SHI ONE PLATFORM



MANAGE SPEND AND OPTIMIZE USAGE AROUND PRODUCTS LIKE MICROSOFT OFFICE 365



## REDUCED COST

IN OVERHEAD AND YEAR-OVER-YEAR REVENUE WITH PROVIDERS LIKE AWS