



Lenovo™

DOOR OPENER PROGRAM

Small Price Tag, Big Payoff



WHAT PRODUCTS ARE ELIGIBLE?

All “Topseller” systems:

- ▶ ThinkSystem rack and tower servers
- ▶ ThinkSystem DE/DM storage
- ▶ ThinkPad laptops and tablets
- ▶ ThinkCentre desktops
- ▶ ThinkStation workstations
- ▶ ThinkVision monitors and displays

THE FINE PRINT

- ▶ Maximum of 2 client systems per customer
 - Discount is 50% off published list price
 - Discount applied to base system only
- ▶ Maximum of 1 server/storage unit per customer
 - SHI exclusive \$1,000 discount
- ▶ No returns
- ▶ Not all accounts will qualify. Please contact your SHI sales team for eligibility.
- ▶ Must invoice by March 31, 2021
- ▶ Subject to availability



SHI/LENOVO FAST FACTS

- ▶ Lenovo data center Platinum Partner
- ▶ Lenovo Client Premier and NSP (Top Status)
- ▶ Top 4 NSP partner for Lenovo
- ▶ Fastest growing NSP in the channel
- ▶ \$359M in Lenovo revenue in fiscal year 2020
- ▶ Authorized to sell entire Lenovo product line

For more information, please contact your SHI Account Team.